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10 CENTS

Mystery Metals

Volatile, Newly-Isolated Elements Are Groomed For Wider Industry Use

Rhenium May Extend Life of TV Tubes; Hafnium Holds Promise as Heat Absorber

One Big Barrier: Lofty Costs

By MITCHELL GORDON

Staff Reporter of THE WALL STREET JOURNAL
LOS ANGELES—How would you like a hunk of hafnium? Or a pinch of rhenium to make that television tube last longer? What about some cesium? Or Rubidium?

Before the year is out, you'll be able to buy more of these and a great many other metals previously almost unobtainable. Don't fret if you don't know what to do with them. Few non-defense uses have been discovered for them up to now.

But that won't long delay their debut on the commercial counter, metallurgists say.

As James Boyd, vice president in charge of engineering for Kennecott Copper Corp., puts it: "We're going to find something for all of these metals to do. They've each unique qualities to assure them a place in the future."

Mysterious and Aloof

The reason these mysterious substances, some of which have been known to exist for over a hundred years, have succeeded in remaining so mysterious and aloof from commerce this long is to be found in their family name: Reactive metals.

They combine so readily with other substances and cling to them so tightly, it's a costly process to pry them apart. One member of the family, cesium, is so reactive, in fact, it will burst into flame at ordinary room temperature in metallic form; it's kept in mineral oil to prevent such reaction. Like most of these metals, it has to be refined and worked in a vacuum or inside a chamber filled with an inert gas-like argon.

The process of isolating the reactive metals would almost certainly not have been begun even now had it not been for a hunger after their qualities by nuclear scientists and designers of supersonic flight vehicles. And even then it might have been a long time in getting under way were it not for the willingness of Uncle Sam to underwrite the metallurgists' efforts in the name of national defense. Uncle Sam has so effectively underwritten those efforts through his atomic and missile programs, for example, that a good many members of the family are now prepared to discard their khaki-colored swaddling clothes for a much more competitive existence.

By-Product of Zirconium

For example, take hafnium. This light, greyish metal has been produced as a by-product in connection with the refining of zirconium, another reactive metal that until recently was processed only for the Atomic Energy Commission. The A.E.C. also took every pound of hafnium it could get; it got about one pound of hafnium with every 50 pounds of zirconium. It wanted zirconium as a material to clad atomic fuels. It wanted hafnium for its excellent neutron-absorbing qualities.

But this year, with the nation's annual output of zirconium being stepped up to a rate of close to six million pounds a year, there's also more hafnium around. And at least one producer, National Distillers Products Corp., expects to begin putting it on the market later this year.

Uses? One, of course, is already assured: In the reactors of civilian atomic power plants. National Distillers has already had inquiries on the use of hafnium for these purposes by such nuclear power plant builders as Babcock & Wilcox and Westinghouse Electric Corp.

But National Distillers believes hafnium, produced at the moment mainly from zircon sand found on the Gulf Coast of Florida, will be able to "stand on its own two feet apart from its neutron-absorbing characteristics."

Other Attributes

National Distillers figures once industry gets its hands on hafnium metal, which should be pouring forth from its facilities at a rate of better than 20,000 pounds a year by 1958, it may find other attributes of the metals at least as interesting. For example, hafnium holds promise as a heat absorber—in jet engines and missiles, for example—since it is believed capable of absorbing and discharging heat at least twice as fast as either titanium or zirconium, two substances which have previously been considered for this purpose.

Reactive metals, to be sure, are still costly. National Distillers expects to sell its hafnium for approximately \$25 a pound in sponge-like form or perhaps as a mill product for between \$40 and \$50 a pound. Boron-bearing stainless steels, one of the metals hafnium would have to beat out for use in certain types of heat exchangers, costs less than one-fifth as much.

However, hafnium champions claim their metal even at this price might successfully compete with stainless because of superior characteristics. Furthermore, they note the price of hafnium, like those of a great many of its reactive siblings, has been coming down sharply over the years and should get cheaper still.

A pound of hafnium metal which is shortly to be put on the market for \$25 in sponge form, metallurgists note, ran \$100 a pound a scant seven or eight years ago. That was solely for Government use; there was none on the commercial market.

Output Climbs

Says Kennecott's Dr. Boyd: "Hafnium today is about where titanium was seven or eight years ago." Titanium, another of the reactive metals which is finding widespread application in jet engines and missiles, is headed for total production this year of some 11,000 tons (worth more than \$200 million) in mill products alone, compared with less than 2,000 tons in 1955. Titanium's price has been cut 12 times in the past four years and four times this year, down to \$2.25 a pound for

What's News—

Business and Finance

World-Wide

MONETARY POLICIES of the Eisenhower Administration have braked inflationary pressures, Treasury Secretary Humphrey contended. He conceded credit restraints might slow economic growth slightly, but declared no "important" recession was in the offing. The nation's economy at present is going through "an adjustment," Mr. Humphrey said. But in view of the strong inflationary forces at work, he added, this is about the "happiest" thing we can have." The Treasury chief gave these views in testifying for the ninth day before the Senate Finance Committee's investigation of Government fiscal policies.

Construction expenditures in June increased 8% over May, setting a new high for the month. The \$4.4 billion total was \$100 million above the previous June record chalked up a year ago. Government figures showed. Home building outlays gained 11% over May, but were 11% less than in June, 1956. Last month's spending carried the first half total to a record \$21.5 billion—3% above the like 1956 period.

Spot copper strengthened in London after hitting a four-year low. The rebound was spurred by news that Chile may authorize U. S.-owned copper companies to cut scheduled 1957 output by 10% in view of the recent drop in world prices. Such a reduction would trim Chilean output of Anaconda and Kennecott by 4,225 tons monthly.

Major cement producers continued to hold out against an industry-wide labor pact. Two smaller concerns, Missouri Portland Cement Co. of St. Louis and Huron Portland Cement Co. of Buffalo, arranged new contracts with the A.F.C.I.O. Cement Workers. The agreements were similar to the one reached with the union Monday by Marquette Cement. But officials of large cement companies whose plants are struck indicated they were not rushing into negotiations on the basis of the Marquette settlement.

Government holdings of price-supported farm commodities slipped to the lowest level in 20 months, the Agriculture Department disclosed. Progress in cutting the glut results mostly from price reductions and Federal financing of disposal programs. U. S. commitments declined to around \$7.6 billion as of May 31—down \$170 million from a month before and \$855 million less than a year ago. Aides predicted final figures for the fiscal year ended Sunday will cut the total below \$7.5 billion. The record high was \$8.9 billion in February, 1956.

Asphalt and vinyl asbestos tile prices were lowered by three major producers "for competitive reasons."

Armstrong Cork Co. trimmed prices on its tile lines by 6% to 11%. Cuts of 10% were announced by Kentile, Inc., and Congoleum-Nairn. Industry sources said that there had been quiet price cutting on the tile floor coverings and yesterday's reductions "made it official."

Big mail order firms in Chicago this week are starting distribution of fall and winter catalogs. Sears, Roebuck & Co., which is sending out the biggest book in 36 years, reported prices are 1% below spring and summer listings. Montgomery Ward said no overall figures are available, but automatic washers and dryers are priced 4% to 12% less than a year ago. Aldens and Spiegel's stated fall and winter prices are unchanged from spring tags.

International Paper Co. will keep most of its Long-Bell Lumber interests. Their retention was authorized under a settlement of the antitrust case brought by the Federal Trade Commission over International's acquisition of the Long-Bell companies.

Company Notes—Curtiss-Wright Corp.—Shipments in the six months ended June 30 climbed above \$300 million, from \$279 million in the like 1956 period, reported Roy T. Hurley, chairman. First half profit margins increased, he added, as a result of rising commercial business.

Union Carbide Corp.—Announced it has formed, in conjunction with Societe Edison of Milan, a company to produce and market polyethylene plastic in Italy.

Markets—Stocks—Volume 2,450,000 shares. Dow-Jones Industrial 507.55, up 0.84%; rails 147.00, up 0.35%; utilities 70.76, up 0.68%. London—Financial Times common share index 204.4, unchanged.

Bonds—Volume 55,280,000. Dow-Jones 40 bonds 86.84, up 0.10; high grade rails 86.63, off 0.01; speculative rails 84.99, up 0.27; utilities 86.57, up 0.06; industrials 89.14, up 0.09.

Commodities—Dow-Jones futures index 161.65, up 0.58; spot index 165.80, up 0.41.

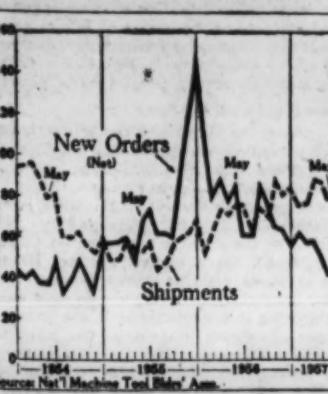
Quarterly—Net Income—Per Com Shs.

Quarter, April 30: 1957 1956
Dow-Jones Ind. 346.62 362.37 3.10 3.14

Quarter, March 31: 1957 1956
Union Electric Co. 7,742.55 5,902.19 .70 .32

[Today's Index on Page 2]

Machine Tool Orders Fall



Tax Report

A Special Summary and Forecast of Federal and State Tax Developments

TENNESSEE TESTS the doctrine exempting Federal contractors from state taxes.

The Volunteer State plans to go to court to collect sales taxes on equipment bought by cost-plus-fixed fee contractors operating the Atomic Energy Commission's installation at Oak Ridge, Tennessee just won agreement from five Oak Ridge contractors to pay the state some \$413,000 in back sales and use taxes on purchases prior to 1955. But the attorney general's office says the settlement was based on a "technicality" because the firms failed to word purchase contracts to show that equipment was procured for the Government and not for themselves.

Since 1955, the attorney general notes, the contractors have made equipment purchases for the Government's account, thus avoiding the state's sales and use tax. It's for this reason that Tennessee seeks to contest a 1954 decision of the U. S. Supreme Court, stated in Kern-Limerick vs. Scoular, which generally holds that purchases made by independent contractors in the name of the Government are immune from state taxes.

Three members of the court registered strong dissents in the Kern-Limerick case. They cited an earlier Supreme Court decision, Alabama vs. King and Boozer, which allows states to tax purchases by cost-plus contractors.

THE TWO PRECEDENTS complicate the job of administering sales taxes in the states.

State tax men press for clarifying legislation. The National Association of Tax Administrators, for example, last month again urged Congress for a law to give the states specifically the right to "levy and collect non-discriminatory taxes on private persons including contractors with the United States and their suppliers."

Kern-Limerick dissenters described the majority opinion in the case as a "long step backwards." The doctrine enunciated in King and Boozer, they said, had finally raised the hope that a state's power to tax would not be nullified "whenever the Federal Treasury was even remotely affected."

MORE TAX TREATIES between the U. S. and Latin American countries are in the offing.

The Treasury holds talks with Peru to work up an agreement that would eliminate double taxation and help stimulate trade and investment. If ratified by Peru and the U. S. Senate, this would be the second tax convention signed with a Latin American country. Last year a U. S.-Honduras tax treaty was approved.

Officials hope successful negotiations with Peru will provide an impetus for more tax conventions with south-of-the-border lands. The Treasury next expects to talk with Chile. Preliminary conversations already are underway with Uruguay. And the U. S. has been negotiating with Mexico and Cuba for some time. The prospective treaties reportedly incorporate the new idea of allowing a credit against U. S. income taxes for taxes waived by foreign countries—in addition to a credit, as at present, for taxes paid abroad.

As matters now stand, when foreign countries make tax concessions, the taxes thus waived wind up being collected by the U. S. Treasury. Under the new set-up, such waivers would reduce a U. S. company's total tax liability.

KENTUCKY COURT OF APPEALS upheld the state's five-cent tax boost on whisky production. The court commented that distillers failed to prove the increase, to ten cents a gallon, was confiscatory.

A SHIP CHANDLER, furnishing ocean-going tramp steamers with operational supplies, could deduct "commissions" paid ships' officers as business expenses. The Tax Court, in a decision, found such pay-offs to be a universal practice not in violation of any particular national or state policy. Expenses incurred in an alleged violation of the law, of course, are generally disallowed as a business deduction.

"PIN BALL" MACHINES paying cash prizes are taxable as gambling devices. The U. S. Supreme Court so ruled. It said coin-operated games, awarding "free plays" redeemable at the customer's choice in further play without cost, or in money or merchandise, are, to all intents and purposes, slot machines subject to the \$250-a-year gaming tax per unit—not amusement devices subject to the \$10-a-year excise tax.

UNUSUAL EXPENSE deductions are targets of a new Revenue Service drive.

Commissioner Harrington alerts field agents to watch out for claimed travel and entertainment deductions which cannot be justified as ordinary and necessary business expenses.

"One area which requires close attention," he asserts, "involves the use of alleged business offices established in resort cities for the sole purpose of sending business executives to such cities for vacations."

Tax sleuths are told also to give close scrutiny to expenses involving hunting trips, attendance of sporting events "in distant cities," and vacations at resort hotels. Revenue agents for some time, Mr. Harrington notes, have been cracking down on expense deductions claimed for such items as club dues, maintenance of autos, yachts and airplanes, and upkeep of company-supported residences.

STATE BRIEFS: Cuts in Texas allowable oil production following the end of the Suez crisis, if retained, spell a revenue loss for the state at a \$35 million-a-year clip, give rise to prospects of a budgetary deficit, say officials.

Business firms, with main offices outside Minnesota, but doing business within the state, must pay a state income tax on business transacted in the state, the Minnesota Supreme Court ruled. Cigarette taxes were hiked a penny in Wisconsin and two cents in Michigan to five cents a pack, effective last Monday.

Farm Revolution

Cotton Yields Spurt As Machines Replace Mules and Manpower

New Chemicals, Irrigation Increase Profit Margins —And Crop Surpluses

Jo Prichard Buries Grandpa

By RAY VICKER

Staff Reporter of THE WALL STREET JOURNAL
INVERNESS, Miss.—Tanned, khaki-clad Jo Prichard, a six-foot, four-inch, 44-year-old Mississippi Delta farmer with progressive ideas about mechanization, produces cotton on the 3,300-acre Macon plantation with others of his family at a total cost of about 24 cents per pound. The Government support price for his 1956 crop averaged 31.56 cents per pound.

Across the state among the clay-and-sand hills of Union County, where farms average 74 acres in size, you find another cotton grower who prefers to be nameless—an kinky, tobacco-chewing oldster with a remarkably descriptive vocabulary when addressing his team of mules. He is producing the white fiber on a 50-acre tract at 32 cents per pound—when he computes his manual labor at 60 cents an hour. "But I can't afford to pay myself," he drawls.

The tobacco-chewing small cotton raiser sees any implication that his mule methods are obsolete. But the Macon plantation, where nothing is done by hand that a machine can handle, is dramatic evidence to the contrary.

The big plantation is in the midst of a technological revolution which is sweeping through not only the rich Mississippi Delta but all American agriculture. Mechanization, deadlier insecticides, more efficient fertilizers,

tailor-made seeds, new weed killing chemicals, irrigation and a continuing flow of other innovations are turning farming from age-old, tilled dirt grubbing into a scientific business of mechanics, engineering, chemistry, agronomy and accounting.

"A scientific explosion is occurring in our midst," says scholarly Earl L. Butz, Assistant Secretary of Agriculture.

An understanding of this farm revolution—portrayed in a series of charts on page 8—is necessary to grasp how today's problem of farm surpluses and heavy Government spending on agriculture arose, and why present remedies aren't working. New farm legislation is sure to be one of the hottest issues at the next session of Congress.

The upsurge of efficiency on the farms that have modernized and mechanized has sharply boosted the number of bushels or bales one farmer can produce, and the number that can be produced on one acre of land. Yet Federal price support programs—started as a depression measure in the 1930's and continued as a production stimulant during World War II—still gear the price of a bushel or bale of certain key crops to what these units would buy in earlier days. The price drop does not take into account the increased production per farm worker or per acre that is now common.

Mule Driver Survives This setup has permitted the economic survival of the mule-driving farmer of Union County and others who have not adapted to the farm revolution. The more efficient farmers, by cutting their unit costs, have widened the margin between costs and the price support level. This margin has encouraged them to produce as much as they can regardless of market demand.

This increased production has helped build taxpayer-financed surpluses. At latest count on May 31, the Commodity Credit Corp. had \$7.6 billion tied

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**Big Cement Companies Hold Firm
Against Industry-Wide Labor Pact**

**Second Smaller Firm Agrees
On Contract With Pay Hike
Of About 16 Cents an Hour**

WALL STREET JOURNAL NEWS ROUNDUP
Two more smaller cement producers agreed to new labor contracts, but major companies are holding firm in their refusal to settle for a "pattern" contract for the industry to halt a growing strike.

Missouri Portland Cement Co., St. Louis, concluded a one year pact covering 590 workers providing for a 16.8 cent an hour package at its St. Louis plant and 15.9 cents at its Kansas City plant.

The agreement is similar in most respects to the one made Monday between Marquette Cement Manufacturing Co. of Chicago and the United Cement, Lime and Gypsum Workers International Union at Marquette's Oglebay, Ill., plant.

Huron Portland Cement Co. and the United Cement union reached an agreement calling for a 17-cent-an-hour wage increase retroactive to May 1. The pact, reached with the assistance of Federal mediators, covers workers employed by Huron Portland at Buffalo.

But officials of the largest cement companies, whose plants are struck, indicated they are not rushing into negotiations on the basis of the Marquette settlement. Union President Felix Jones said, however, that locals have been told to negotiate only on the basis of the Marquette accord. The likelihood, most parties agreed, is that the dispute, the most serious in the industry in years, will continue for several days at least and may continue longer if bargaining sessions, which are not yet arranged, are delayed.

Authoritative industry sources said over 53 plants of about 170 in the United States are now idle and about one third of the nation's cement production facilities are shut down.

According to Bureau of Mines figures, 316,460,000 barrels of cement were made in the United States and Puerto Rico in 1956.

Mr. Jones estimated that between 12,000 and 13,000 workers were striking against 60 plants.

Cleveland Plant Affected

The latest large cement company to be hit by walkouts is the Medusa Portland Cement Co., Cleveland. About 800 workers left their jobs late Monday and Tuesday at three of the company's seven plants at Baybridge and Toledo, Ohio, and Wampum, Pa.

The hardest hit areas are the key producing area in the Lehigh Valley of Pennsylvania where all 19 plants there are strike-bound and the Hudson River area of New York where seven large plants are out. Industry sources estimate 38 million barrels of cement a year are turned out in the Lehigh Valley alone, over one-tenth of the U. S. total.

Several top officials said they were watching negotiations underway at Medusa, Portland's York, Pa., plant as an "indication of which way the wind was blowing." According to W. J. Worthy, executive vice president of Medusa, talks there are bogged down over the so-called "subcontractors clause." This provision, part of the Marquette agreement, provides that the company will use union members only on work in the plant where men and equipment are available rather than contract it out to other firms. An example would be installation of new machinery or maintenance work.

Mr. Worthy said the company is refusing to talk about other parts of a new contract until this hurdle is cleared but said the wage provisions of a new pact should prove "no difficulty" and indicated a compromise might be reached on making the new contract retroactive. The old one expired May 1 and the union wants any

new one retroactive to that date. This demand is also viewed by large producer as a demand they will oppose when they go to the bargaining table.

Medusa's York, Pa., plant is still working and an official said "we're hoping to run a few days without a contract." Mr. Worthy, however, refused to state whether negotiations will continue on the Fourth of July or over the weekend. Federal mediators are also trying to set up talks in the Lehigh Valley area but no meeting were scheduled as of yesterday.

One Unaffected Producer

Among the big cement companies that have not yet scheduled negotiations with the union are Penn-Dixie Cement Corp., Lone Star Cement Corp., Lehigh Portland Cement Co., Universal Atlas Cement Corp., Alpha Portland Cement Co. The only large producer not affected by the strike is Ideal Cement Co., Denver, which has a blanket contract for 11 of its 18 plants with the United Cement Workers which is negotiated between management and the international headquarters of the union. All other companies bargain on the plant level. A union official said that "there is no question of retroactivity" in the ideal contract which covers 2,200 workers, since this provision is already in last year's contract.

The president of one large company whose eight plants have been shut down by walkouts said there will be no talks this week with the union locals. "We aren't going to be intimidated at the point of a gun. We're not going to have the western (Marquette) settlement jammed down our throats."

He indicated that the Marquette settlement provided "excessive" wage increases that can be made up only through price increases that would be inflationary. Although 1957 profits are bound to be reduced by the shutdown, he said, shipments can be rushed to make up most of the lost sales volume. Most companies had heavy buying runs for the last two weeks as customers built up inventories, he said. This rush, he said, was the prime cause of most locals striking before the announced deadline of July 1 which the union leaders made last month.

At the heart of the resistance by the large producers to immediate and quick negotiation of a new contract is the objection "in principle" to industry-wide contracts. Also, while Mr. Jones said that the union would hold out for all the provisions granted in the Marquette settlement, the most objectionable, industry sources say, is the retroactivity clause and the "subcontractors clause."

Retroactivity, they note, will give the union in the future a powerful bargaining tool with which to draw out contract negotiations in the expectation that new wage rates will accrue to members from the date of expiration of the old contract. The union says the provision will prevent industry-wide strikes if contracts are not signed by the time they expire. The "subcontractors clause," cement company executives state, will also give the union a measure of control over plant operations.

The terms of the Marquette agreement include an average hourly pay increase of 13.6 cents an hour, increased pay differentials for second and third turn work, double time for over 12 hours of consecutive work, and time and one tenth for Sunday work and improved vacations. That agreement is being worked out to apply to the company's other six plants organized by the union.

Increase of 8% Sought

The average wage rate in the cement industry, Mr. Jones said, is about \$2.07 an hour and the new Marquette package would mean about an 8% increase in labor costs.

The Missouri Portland agreement calls for a 10-cent an hour across the board pay boost and other increases depending on job classification, and the same vacation and Sunday pay provisions of the Marquette pact. The lowest classification, according to the Chicago headquarters of the union, would receive a 14 cent-an-hour increase while the top jobs will get a 22 cent boost. The contract will be retroactive to May 1 and continues a union shop Mr. Jones said, but where no union shop now exists, the union will not make it a bargaining point.

The Missouri Portland contract, however, does not include a "subcontractor's clause," an omission, Mr. Jones said, that will not affect the union's demand for such a clause in other bargaining sessions. The contract also has no new work turn differentials since the 1956 pact contained ones which are well above those in most other companies, Mr. Jones explained.

Some concern, however, is being voiced by large users of cement. Highway and turnpike projects in the Northeast, where almost every plant is idle, are threatened with delay if the strike is prolonged past this weekend. Newman Argraves, Connecticut highway commissioner in charge of the 129-mile, \$445 million Connecticut Turnpike said there was "great concern" whether contractors would have enough cement. A January 1, 1958, opening date for the road is "still possible" if the strike doesn't continue longer than this weekend, he said.

Today's Index

Regular Features

Wednesday, July 3, 1957

Abreast of Market... 19 London Markets... 15
Am. S. E. Bid, Ask... 17 Milestones... 9
Am. S. E. Bonds... 17 Money Rates... 13
Am. S. E. Stocks... 17 N. Y. S. E. Bid, Ask... 16
Bond Markets... 13 N. Y. S. E. Bonds... 17
Commodities... 14 N. Y. S. E. Stocks... 18
Dividend News... 12 Odd-Lot Trading... 19
Earnings Digest... 15 Other City Markets... 15
Editorials... 6 Over-the-Counter... 16
Financing Business... 13 Tax Exempts... 13
Foreign Exchange... 15 Wash. at Work... 4
Milestones... 7 Who's News... 6

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**Two Concerns Say They
Have Army Contracts
For Asiatic Flu Drug**

**Merck, Allied Laboratories Units
Slated to Supply Vaccine; Vick
Contract Reported**

WALL STREET JOURNAL NEWS ROUNDUP

Two major drug firms, Merck & Co. and Allied Laboratories, announced they had received from the Army contracts for large supplies of vaccine designed to combat Asiatic influenza.

Sharp & Dohme division of Merck reported it received notification of a contract for delivery to the Army in August of the monovalent type vaccine, described as being effective against only a single strain of virus, in this case, the so-called Asiatic influenza. This type vaccine differs from a trivalent type, which is chemically more complex and conceivably would prove effective against more than one type of virus.

John T. Connor, president of Merck, said the company in accordance with Army specifications has begun to produce the monovalent type vaccine on a "crash program basis" for delivery "as soon as possible." Mr. Connor added that the company should reach productive capacity sometime next week.

Officials of Pitman-Moore division of Allied Laboratories said the company also had received a contract to supply the Army with the monovalent vaccine. Company spokesmen said production would begin immediately, with deliveries expected "within 35 or 40 days."

Another Contract Reported

It was not immediately clear whether other drug companies working to develop a vaccine had negotiated contracts to deliver the vaccine to the Army, although it was reported that Vick Chemical Co.'s National Drug division had received such a contract. Other companies working on development of a vaccine are Parke, Davis & Co., Eli Lilly Co., Lederle Laboratories, a division of American Cyanamid Co., Wyeth Laboratories, a division of American Home Products Corp., and Cutter Laboratories.

U. S. Public Health Service when reached for comment said it had established no minimum standards for the Asiatic flu vaccine and had issued no licenses for manufacture of the vaccine. It was understood, however, that the Army contracts with private firms with the understanding the companies will meet basic minimum standards and specifications.

An official of Lederle said it had received no contract from the Army for the vaccine, although he added that the company had been producing a vaccine on a stepped-up basis and could begin supplying within a very short time. The Lederle official said the company was awaiting instructions from the U. S. Public Health Service as to the establishment of minimum standards for the vaccine.

Other Firms Are Ready

Spokesmen for Eli Lilly & Co. said they had developed a vaccine and were ready at any time to go into production, although they had not received a contract or been notified by the U. S. Public Health Service as to the declaring of vaccine specifications.

A Parke, Davis official said the company also had developed what it thought was a workable vaccine but had received no word from the Government as to its minimum standard specification.

The Asiatic virus was first heard of last

April when it cropped up in Hong Kong. It spread last month to the Philippines where it has been reported to took 1,185 lives in the past few weeks. The disease also has been reported in Japan, Formosa and Australia. Drug officials have been working for almost a month to develop a vaccine which would immunize against the Asiatic bug. Present vaccines are considered to be of no use against it since the Asiatic variety is a different strain entirely, being described as far more complex than ordinary influenza.

Kaiser Steel Raises Prices

OAKLAND, Calif.—Kaiser Steel Corp. announced a general price increase on steel products. The price hike, effective Tuesday, raised prices about 4% or about \$8 a ton, in line with other recent price rises in the industry, a company spokesman reported.

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Humphrey Sees No Prospect of "Important" Recession Or Depression But Says Economic Growth May Ease

Treasury Chief Tells Senate Group We Are Now in a Period of "Adjustment"

By a WALL STREET JOURNAL Staff Reporter

WASHINGTON — Treasury Secretary Humphrey told the Senate Finance Committee economic growth might slow down a bit but no "important" recessions or depressions were in the offing.

Mr. Humphrey said the economy at present was in the process of "adjustment" and with strong inflationary pressures that was about the "happiest thing we can have."

"I don't see any important recessions or depressions in the offing," he said firmly. "I see just these adjustments."

The Treasury chief discussed the economic outlook under questioning by Sen. Smathers (D., Fla.) as the Finance Committee moved into the ninth day of its investigation into the nation's economic health. The committee adjourned until next Monday when Mr. Humphrey will return to the witness chair.

The full Senate meanwhile confirmed without debate the nomination of Robert B. Anderson to succeed Mr. Humphrey as Treasury Secretary when the latter retires later this summer.

What prompted the Treasury Secretary to remark on the possibility of an economic downturn was a question by Sen. Smathers as to whether a recession were necessary to put an end to inflation.

"Some readjustments here and there" may

be needed, the Secretary replied, "but it doesn't mean we have to have a difficult time."

Other Views and Comments

During his testimony, Mr. Humphrey also declared there were "more evidences" that Administration policies were effectively slowing down inflation than there were to show they were not:

Favored reduced Government spending as "a helpful thing" to further dampen inflationary pressures but said it was "hard to find" room for budget-cutting:

Predicted June housing starts would be up to a seasonally adjusted annual rate of about one million units compared with a rate of 990,000 units in May:

Opposed making Government bonds tax-free because while the Government might save through lower interest rates it would lose a substantial amount of tax money and such tax relief would benefit high income taxpayers more than those in the lower brackets:

Conceded that credit restraints "took hold" of small business first but now are reaching the bigger companies:

Expressed no concern over statistics showing both business failures and business mergers were on the rise, on the grounds they were part of a "post-war adjustment."

Advocated tax relief for small business when the budget permitted lower levies on a large scale but opposed "piecemeal" relief now:

And, admitted that perhaps in the field of small business contracts for defense work the Administration's accomplishments weren't as good as its intentions.

Sen. Smathers concentrated most of his

questioning on the effects of Administration policies on small business. He submitted a host of figures which he said showed, among other things, that business failures had increased 89% since the end of 1952, corporate mergers had climbed by about one-third since 1954, the number of manufacturing concerns declined by about 6% between 1952 and 1956, the 8,886 bankruptcy cases filed in the fiscal year 1956 exceeded the worst year under the Democratic Administration, and, according to a study by the Standard Factors Corp., the number of companies having lines of bank credit declined to 53% in March, 1956, from 89% a year earlier.

To most of this evidence, Mr. Humphrey replied that "a post-war adjustment is going on and is taking effect in failures in places and in mergers in places."

But the Secretary said he was not particularly concerned about these trends. "The total number of businesses is not going down, they're going up," he told the committee. "As long as that continues, I don't think we have anything to fear."

Desire for Flexibility

Mr. Humphrey attributed the merger movement to the desire for "diversification." "It's a desire for flexibility," he said, "to cover wider fields to guard themselves against changes in conditions where demand for one type of product will go down and for others will go up."

Mr. Smathers noted a report that less than 1% of all business concerns hired more than 50% of the nation's wage-earners. He called that a "tremendous concentration" and asked if a point could be reached where big business might grow too big.

"It's a very serious problem, that is, how big is too big," replied Mr. Humphrey. "I don't know the answer."

At one point, Mr. Smathers and the Secretary got into a wrangle over whether high interest rates were inflationary or deflationary. "Interest is both inflationary and deflationary," Mr. Humphrey declared.

Illustration Asked

"Would you give us an illustration?" asked the Senator.

"As interest rates go up the cost of goods goes up, so you tend to increase your price," explained Mr. Humphrey. "At the same time, as interest rates go up it deters you from expansion."

Mr. Smathers asked, if high interest rates are both inflationary and deflationary, why does the Administration defend them?

"While it has both aspects," Secretary Humphrey replied, "the deflationary effect far exceeds the inflationary effect."

The Senator argued high interest rates tended to benefit lenders primarily. "It stabilizes the price level," shot back Mr. Humphrey.

Debate Breaks Out Again

The debate over the effects of high interest rates broke out at another point in the hearing. Mr. Smathers asked if Mr. Humphrey felt, in the light of current inflationary pressures, that action should have been taken sooner than it was.

"You don't want to go so far that you turn the whole thing over," the Treasury Secretary declared. He said credit restraint was like driving a truck down an icy hill. "You apply the brakes gradually," he explained. "You can't slam the brakes on or you'll wind up around a telephone pole."

Mr. Smathers asked if there were any indications Administration policies had curbed inflation. "I think there's some evidence this whole thing is slowing down," Mr. Humphrey said.

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Construction Spending Hit Record \$4.4 Billion In June, 8% Above May

Private Building Fell 1% Below '56 Due to Drop in New Housing; Public Outlays Rose 7%

Construction Spending for new construction put in place rose seasonally in June to a record \$4.4 billion, for the month the Government reported. This topped the previous June record of \$4.3 billion set a year ago.

For the first half this year, the Commerce and Labor Departments said, construction outlays amounted to a record \$21.5 billion—3% above the previous high reported for the first half of last year.

On a seasonally adjusted basis, the departments said, first-half outlays reached an annual rate of nearly \$46.8 billion. This compared with actual expenditures of \$46.1 billion for the full year 1956.

June outlays also showed an 8% climb over the previous month. The report said almost all types of construction shared in the May-to-June rise and gave these highlights:

Spending for additions and alterations to private homes, public utilities, and public schools rose to record highs; outlays for private industrial buildings, offices and warehouses, highway construction, and sewer and water facilities set records for the month of June.

Private construction last month totaled \$3 billion—1% under the year-earlier total. The report said this slight drop stemmed mostly from a decline in new housing. Spending for new home construction, it said, though up 11% from May fell 11% shy of the year-ago level.

Public construction, on the other hand, reached a new June high this year at \$1.3 billion—10% above May, and 7% higher than a year earlier.

For the first six months of this year, the report showed, private outlays for construction totaled \$15.3 billion, or less than 1% under a year ago. Public construction totaled \$6.2 billion—an 11% rise over a year ago.

Wayne Ford Plant Shutdown Idles 3,500 for One Week

DETROIT—About 3,500 employees at the Ford Motor Co. plant at Wayne, Mich., are idle this week to permit adjustment of production in line with inventories.

The plant, which assembles Lincoln and

Mercury passenger cars and Mercury station wagons, will resume operation Monday. The plant was closed from June 17 to 21, also to permit adjustment of production schedules. All Lincoln automobiles are assembled at this plant.

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Senate Votes to Add \$970 Million To Defense Appropriations Measure

By a WALL STREET JOURNAL Staff Reporter

WASHINGTON—The Senate overwhelmingly voted to add \$970 million to the House-approved defense appropriations bill for the fiscal year that started Monday.

The action gave President Eisenhower his first big budget victory this session. The lawmakers approved a bill that provides \$3.6 billion of new funds for the Pentagon after they defeated moves to cut \$580 million or \$183 million from the measure, but agreed to an amendment directing Defense Secretary Wilson to reduce "waste and duplication" in non-combatant activities. The vote on final passage was 74 to 0.

As finally approved, the bill is still \$1.6 billion short of the \$3.6 billion the Administration originally requested. But after the House slashed \$2.6 billion from Pentagon requests, Mr. Eisenhower and Defense Chief Wilson asked the Senate to put back only about \$1.2 billion. Thus, the Senate bill provides the bulk of what the Administration sought the second time around.

The other \$1.4 billion cut by the House was termed by Mr. Eisenhower as a "bookkeeping reduction" that would not have any immediate effect on defense activities. Most of the funds restored by the Senate are earmarked for operations and maintenance and procurement of aircraft and missiles—items for which Pentagon planners pleaded most strongly.

Setback for Economy Drive

The Senate action was easily the biggest single defeat of the year for the Congressional economy drive. Earlier in the session, the Senate, contrary to tradition, cut House Appropriations bills. More recently, it has added modest sums, but nothing approaching the size of the military money.

The biggest annual money measure now goes to a House-Senate conference that will likely compromise on some figure between the \$1.6 billion and \$2.6 billion cuts voted respectively by the Senate and House—perhaps at about \$2 billion.

The directive to the Defense chief to avoid waste and duplication among the three services was a watered-down version of a proposal that first sought to direct the President to set up a civilian-type agency within the Pentagon to handle procurement and distribution of items used by all three services. But Sen. O'Mahoney (D., Wyo.), the sponsor, agreed to the weaker proposal after it became clear his original move would be defeated handily.


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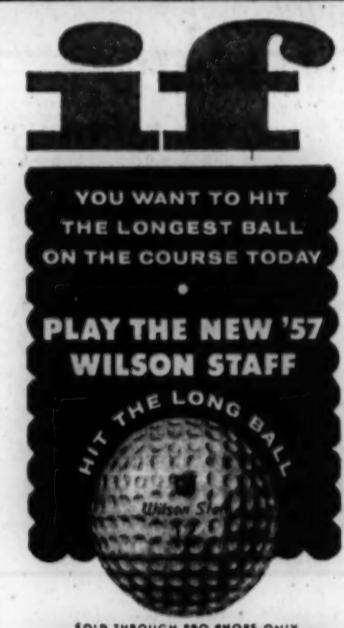
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by DONALD L. ROGERS
Financial and Business Editor

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Railroads, Union Agree on 3-Year Wage Package for 44,000 Engineers
**Agreement Calls for 6% Hike
The First Year, 3.5% the
Second and Third**

By a WALL STREET JOURNAL Staff Reporter

CHICAGO—Representatives of the Brotherhood of Locomotive Engineers and 140 of the nation's railroads agreed on a package wage settlement covering a three-year period, according to a Federal Mediation Board announcement.

Covering 44,000 road and yard engineers, the agreement calls for a first-year wage increase of 6% in the average basic daily rates of engineers, effective last November 1. Second and third year increases of 3.5% each in the pay rates effective October 31, 1958, will become effective November 1, 1957, and November 1, 1958.

The settlement involved the last of the major railroad unions to sign agreements based on union demands presented in 1956.

The agreement also calls for an escalator clause geared to the cost-of-living as reflected in the Bureau of Labor Statistics consumer price index.

A spokesman for the union estimated that the average basic daily rate increase for the 3-year package would be about 31 cents.

A breakdown of the increases in engineers on the various lines of service follows:

The three years of increases per basic day (100 miles) are for 12-month periods running from November 1 to November 1, for three periods—1956-1957, 1957-1958 and 1958-1959.

Through freight service—first period, \$1.16; second period, \$0.67; third period, \$0.67. A total

of \$2.50 or 13% increase per basic day over the three-year period.

Passenger service—first period, \$1.01; second period, \$0.59; third period, \$0.59. A total of \$2.19 or 13% increase per basic day over the three-year period.

Six seven-day yard service—first period, \$1.13; second period, \$0.65; third period, \$0.65. A total of \$2.43 or 13% increase per basic day over the three-year period.

Five-day yard service—first period, \$1.21; second period, \$0.70; third period, \$0.70. A total of \$2.61, etc.

Local freight rates—\$0.56 above through freight rates except where more favorable differentials are already in effect.

Rates of pay will increase or decrease one cent an hour for each one-half point change in the B.L.S. price index, with the index base set at 171.1. Pay rate adjustments under this clause will be made every six months beginning with June 1, 1957.

Further wage increases or decreases are prevented from becoming effective before November 1, 1959, under an additional clause.

Additional terms of the agreement grant yard engineers the option of taking seven paid holidays a year beginning November 1, 1957, or 1958, or the first of any subsequent year.

If the option is exercised effective November 1, 1957, two cents an hour will be deducted from each of their second and third year increases. If exercised effective November 1, 1958, or thereafter, four cents an hour of their third-year increase will be converted to the cost of the paid holidays.

Clauses in the agreement not directly applying to wages must now be submitted to the associations of general chairmen of the brotherhood for ratification. But a union spokesman said ratification seems "pretty certain."

The association is made up of 150 of the general chairmen of the different railroad lines.

Washington at Work
White House

Assistant Agriculture Secretary: President Eisenhower nominated Don Paarberg, an economic adviser to Agriculture Secretary Benson, to be an Assistant Agriculture Secretary in charge of marketing, succeeding Earl L. Butz, who resigned.

Nomination: President Eisenhower nominated Frederick W. Ford, a Government lawyer from Clarksburg, W. Va., to be a member of the Federal Communications Commission. Mr. Ford, a former F.C.C. attorney now with the Justice Department, will succeed George C. McConaughay, who retired. Commissioner John C. Doerfer was named F.C.C. chairman.

Congress

Ebasco: Sen. Kefauver (D., Tenn.) questioned officials of Ebasco Services, Inc., at a Senate Judiciary subcommittee hearing on services the firm performed for various electric utilities that received fast tax amortization certificates from the Government.

Surplus Disposal: House-Senate conferees approved a bill (S. 1314) to extend the farm surplus disposal program, known as Public Law 480, for another year and to make up to 25% of the local currencies received available for loans to U. S. and foreign business firms abroad.

Trucking: Two Senate Small Business Committee consultants and Interstate Commerce Commission Chairman Clarke argued further before the committee over a report by the consultants on concentration in the trucking industry.

Anderson: The Senate confirmed without debate the nomination of Robert B. Anderson to succeed George M. Humphrey as Secretary of the Treasury.

Burgess: The Senate Foreign Relations Committee approved the nomination of outgoing Treasury Under Secretary Burgess to be permanent U. S. representative on the N.A.T.O. council.

Coal Leases: The Senate Interior Committee approved a bill (S. 2069) increasing to 10,240 acres from 5,120 acres the limit on public lands companies can lease for coal-mining in the West. The measure would also allow railroads for the first time to use coal they produce for purposes other than railroad operations.

Rail Reorganization: A Senate Commerce subcommittee approved a House-passed bill (H.R. 3775) designed to prevent small groups of minority stockholders from barring a rail-road-drafted reorganization plan deemed worthy by the Interstate Commerce Commission.

Contract Carriers: A Senate Commerce subcommittee approved a bill (S. 1485) to extend Interstate Commerce Commission jurisdiction over common carriers over the Clayton Act to include contract carriers as well as acquisition of stock interest in competitors and dealings with affiliates.

Moth Ball Ships: Spokesmen from the State and Navy Departments and the Maritime Administration urged general legislation to permit, under tight restrictions, sale of ships from the moth ball fleet to foreign nations instead of a host of bills allowing specific sales. They appeared before the Senate Commerce Committee.

Atomic: State Department and Atomic Energy Commission officials appeared before a House-Senate Atomic Energy subcommittee to endorse a bill to enable the U. S. to participate in the International Atomic Energy Agency. The Senate recently ratified a treaty to set up the agency.

Subscription Television: House Commerce Committee Chairman Harris (D., Ark.) told the Federal Communications Commission he believed it should formally set forth the reasoning on which it concluded that it had the legal authority to authorize subscription television if it were decided such a move was in the public interest.

Meat Packers: The House Agriculture Committee announced hearings starting Tuesday on legislation to prevent business firms which are not meat packers from being classed as packers and exempted from F.T.C. control merely because they have an interest in one meat packing or processing plant.

"Leaks": Acting Chairman Jackson (D., Wash.) of the Senate Permanent Investigating subcommittee introduced two bills to outlaw

**Chile Considers Letting
American Firms Cut
Copper Production 10%**
**Report That Move Is Under Study
Hailed by Industry, Sets Off
Price Rally in London**

SANTIAGO, Chile—(AP)—The Chilean government is studying an agreement with American-owned copper companies to reduce their output 10% from estimated scheduled rates of production for 1957, reliable sources said yesterday.

Local freight rates—\$0.56 above through

freight rates except where more favorable dif-

ferentials are already in effect.

Rates of pay will increase or decrease one cent an hour for each one-half point change in the B.L.S. price index, with the index base set at 171.1. Pay rate adjustments under this clause will be made every six months begin-

ning with June 1, 1957.

The proposed action would be taken to bolster the world price for the metal, particu-

larly in Europe, where it has been dropping sharply.

The sources estimated copper production for this year of the Chilean subsidiaries of Anaconda Co. and Kennecott Copper Corp. would be 460,000 metric tons, or approximately 507,000 short tons.

The decline in copper's price has been a blow for Chile since the metal is the main

export product, accounting for about 70% of its foreign exchange.

Anaconda's subsidiaries—Chile Exploration Co., and Andes Copper Co.—produce about two-thirds of Chile's copper and Kennecott's Braden Co. the remainder. The companies do not need authorization from the government to reduce production, but usually the companies and government discuss it first. It was added that the prospective agreement would not interfere with plans of both companies to expand their plants in Chile.

Copper Men Hail Report

By a WALL STREET JOURNAL Staff Reporter

NEW YORK—Copper men hailed the re-

ports Chile would cut copper production by 10% as a step in the right direction. Copper's price in London rallied 3% of a cent after hitting a four-year low.

"It is important," copper men said, "in that it marks a distinct change in Chile's attitude on curtailment, and a recognition that something must be done on their part to rectify the world over-supply situation." Chilean officials previously had indicated they frowned on any cutbacks of copper production by Chilean copper mines.

At the same time, industry sources wanted more information as to the proposed 10% cut, particularly as to how it would apply: whether it meant a cut from present rate of production, or would take into consideration the present lower rate of output due to seasonal factors.

Anaconda Co., and Kennecott Copper Corp., said they had no details yet as to the Chilean statement of a possible 10% curtailment from the 507,000 short tons scheduled output for 1957. Such a cut would bring Chile's copper output down 50,700 tons a year, or 4,225 tons a month.

In was noted, however, that winter conditions in Chile already have cut output of the American-owned mines there by 6,500 tons a month, or more than the 10% cut now being suggested.

For example, Kennecott Copper Corp.'s Braden mine is currently producing at a monthly rate of 13,000 tons, compared with a peak of 17,000 tons a month earlier. The 23.5% decline is due to a seasonal lack of water for the generation of power during the winter months. Chile's seasons are the reverse of those in the U. S. The present lack of water for power generation is expected to continue to keep production at Braden at the lower level for the next couple of months at least, or until the spring thaw starts.

Anaconda's output from its two mines in Chile now aggregates about 25,900 tons a month—22,500 tons from Chilean Exploration's Chuquicamata mine, and 3,400 tons a month from its Andes mine at Potrerillos. The Chuquicamata property had been producing about 25,000 tons a month before the winter season began, or 2,500 tons a month more than currently. Andes output is about the same as it has been.

The three American-owned mines in Chile

at present are turning out about 38,900 tons of copper a month, against a peak monthly rate of about 45,400 tons earlier this year.

British metal traders in London said Chile's proposed action would be more drastic than cuts made elsewhere, and "could not fail to affect world copper prices."

The news was reflected on the London Metal Exchange by a rally of about 3% of a cent a pound with spot metal closing at the equivalent of nearly 27 cents, after selling at the equivalent of 26 1/2 cents in the first session yesterday. The 26 1/2 cents quotation was the lowest copper had sold on the Exchange since August 5, 1953, when it was 26 1/2 cents a pound.

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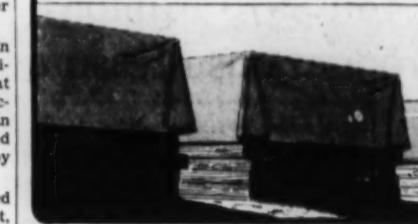
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House Group Rejects Bill to Build Federal High Dam at Hells Canyon

By a WALL STREET JOURNAL Staff Reporter

WASHINGTON—Federal construction of a high dam at the Hells Canyon power site was apparently doomed by a House group yesterday.

By a 15 to 12 tally, a House interior subcommittee voted to reject the controversial proposal which was passed by the Senate last month. Committee Chairman Engle (D-Calif.), a backer of the measure, said the subcommittee's action "doesn't necessarily kill the bill, but some votes would have to be changed" for it to get full committee approval. He noted that the subcommittee contains only two less members than the full panel.

Rep. Baylor (R., Pa.), an opponent of the legislation, was more emphatic. "There are some extinct things in this country, the dodo bird, the passenger pigeon and Hells Canyon," he said. The lawmaker flatly predicted proponents won't be able to muster enough votes to win committee approval, and said that even if they could, "it definitely would be killed" in the House.

The Administration has vigorously opposed the legislation to overturn a Federal Power Commission decision and authorize construction of a single, high Federal dam on the Snake River between Idaho and Oregon. Idaho Power Co. already has started work on its three-dam project at the site.

The House Interior Committee last year narrowly approved a Federal construction

measure, but public power advocates decided not to push for floor action after the Senate defeated a similar bill.

The Senate last week reversed itself and voted for the Federal dam. Some lawmakers attributed the about-face to the controversy over rapid amortization certificates granted Idaho Power for construction of two of the three Hells Canyon dams. The utility recently rejected these fast write-off certificates as a result of charges aired at an investigation of the grants by a Senate Judiciary subcommittee headed by Sen. Kefauver (D., Tenn.). Idaho Power officials, after returning the certificates, labeled the controversy "an outrageous smear campaign."

One lawmaker said the proposal for Federal rather than private development of the Hells Canyon site "never had a chance to start with in the House." He noted that the House traditionally is less favorable to public power than the Senate, where Western and Southern lawmakers have proportionately more strength.

On the Interior subcommittee's vote, several Democrats from metropolitan areas were reported to have joined a solid block of Republicans in voting to defeat the measure.

Mr. Engle said he didn't know what the next move by proponents of the legislation might be, or whether they would move to bring up the issue for a vote at the committee's next session or not.

Sylvania Shows Flat TV Screens for Use On Walls, Says They're 4 or 5 Years Away

By a WALL STREET JOURNAL Staff Reporter

NEW YORK—Flat television screens that would hang on the wall of your living room, in much the same manner that you hang a picture were demonstrated here yesterday by Sylvania Electric Products Co.

The company showed a series of flat glass panels, each one only one-eighth of an inch thick, on which images were reproduced by means of electrical and optical signals. Company spokesmen said the big advantage of so-called flat wall TV is that it would take up considerably less space than the present receivers which use conventional cathode ray tubes.

Thus, as one Sylvania official explained, it would be possible for all the rooms of a house to be lined with the thin TV panels that would connect by wires to a TV receiver about the size of a table radio located anywhere in the house. By turning on the receiver set, pictures would be transmitted to the panels.

Flat wall TV, though, is not coming on the market tomorrow. The present glass panels, company spokesmen stressed, are lab devices, and "much" developmental work must still be done. One official said flat wall TV "is possible in about four or five years and a few million dollars from now."

Frank J. Healy, vice president in charge of Sylvania's lighting operations, said that for the present the company is chiefly interested in developing applications in the defense and

specialized industrial fields for the flat glass panels, dubbed "Sylvatron."

The panels, for example, could reproduce visual displays for data received from computing machines. The panels also retain lighted images, and could be used as radar "maps" showing the direction of ships entering or leaving a harbor. The radar signals, in effect, would be converted to tracks of light.

Sylvania officials said the new development could also find a use on airplane instrument panels. The glass panels would reproduce lights vital instrument readings or navigational data.

The glass panels, according to Mr. Healy, are an outgrowth of Panelight lighting, introduced by Sylvania six years ago. The Panelight "lamp" produces light by what's known as electroluminescence—the production of light by the excitation of certain signals in an electric field. The new image-producing panels produce light not only by electricity but also by photo-conductance, which has to do with the influence of light on the flow of electricity through a solid.

Company spokesmen said they consider the new glass panels "advanced enough" so they can be used for development work by electronics and defense labs. The panels were developed at the general engineering labs of Sylvania's lighting division in Salem, Mass. The Lincoln Laboratories, operated by the Massachusetts Institute of Technology, had a hand in part of the experimental work.

Lockheed Expects Net To Drop 5% in 1st Half To About \$7,100,000

Sales During Same Period Rose 20% to Over \$400 Million; Backlog Down Somewhat

By a WALL STREET JOURNAL Staff Reporter

NEW YORK—Lockheed Aircraft Corp. expects to report earnings of about \$7,100,000 for the six months ended June 30, 1957, a decline of about 5% from a year previous, Robert B. Gross, chairman, told the New York Society of Security Analysts. Mr. Gross said sales for the half year amounted to more than \$400 million, a 20% gain from the first half of last year.

Mr. Gross said the company was writing off about \$20 million this year against the cost of developing the new Electra turboprop airliner. He also estimated another \$11 million would be written off in 1958, which would complete write-offs.

For the second half of 1957, Mr. Gross said, estimates were difficult, but a range of \$12 million to \$17 million net for the full year could be projected, with the best guess around \$14 million. This indicates the second half of '57 will produce results not far different from those for the first half. For the year 1956 the company reported a net of \$15,073,000, or \$5.10 a common share.

Backing amounts to about \$1.4 billion compared with \$1.6 billion at the start of 1956 and about \$1.4 billion a year ago, according to the Lockheed chairman.

Mr. Gross disclosed that Lockheed expects to fly the prototype of a jet-powered military utility transport and training plane on September 4, and this plane also has commercial sales possibilities.

Commenting on cutbacks in the aircraft industry by the Defense Department, Mr. Gross told the analysts it may be several weeks before details are passed on to the plane manufacturers.

He expressed his own opinion that the cutbacks would more likely take the form of a small bite from many projects across the board rather than outright cancellations of important contracts with individual manufacturers.

Lockheed's own F-104 supersonic jet fighter program had already been stretched out, there has been a cutback in the company's Navy trainer orders and an abandonment of a new project for an advanced flying radar station.

The Lockheed president said, however, he was confident of the long-term growth of the aircraft industry despite temporary setbacks. Airline business will continue to advance, he predicted, and said he expected a good long-range market for the company's Electra turboprop airliner. He said the airlines need a

fare increase to enable them to purchase new turboprop and jet planes.

Guided missile business for the company in 1957 will amount to about \$75 million and is expected to double in the next two years, according to Mr. Gross.

Commenting on future plans, Mr. Gross said the electronic field is the best one for the company to expand in, as 25% of aircraft costs already go for electronics and as much as 50% of missile costs may come from purchase of electronic components. In answer to a question, Mr. Gross said Lockheed might purchase an electronic company to acquire additional "competence" in this field but had no negotiations underway.

Asked about the break-even point for Elec-

tra sales, Mr. Gross replied that if no more Electras were sold, there would be a loss on the project, but over a long period he expected enough to be sold to return a profit. So far, 136 Electras have been ordered.

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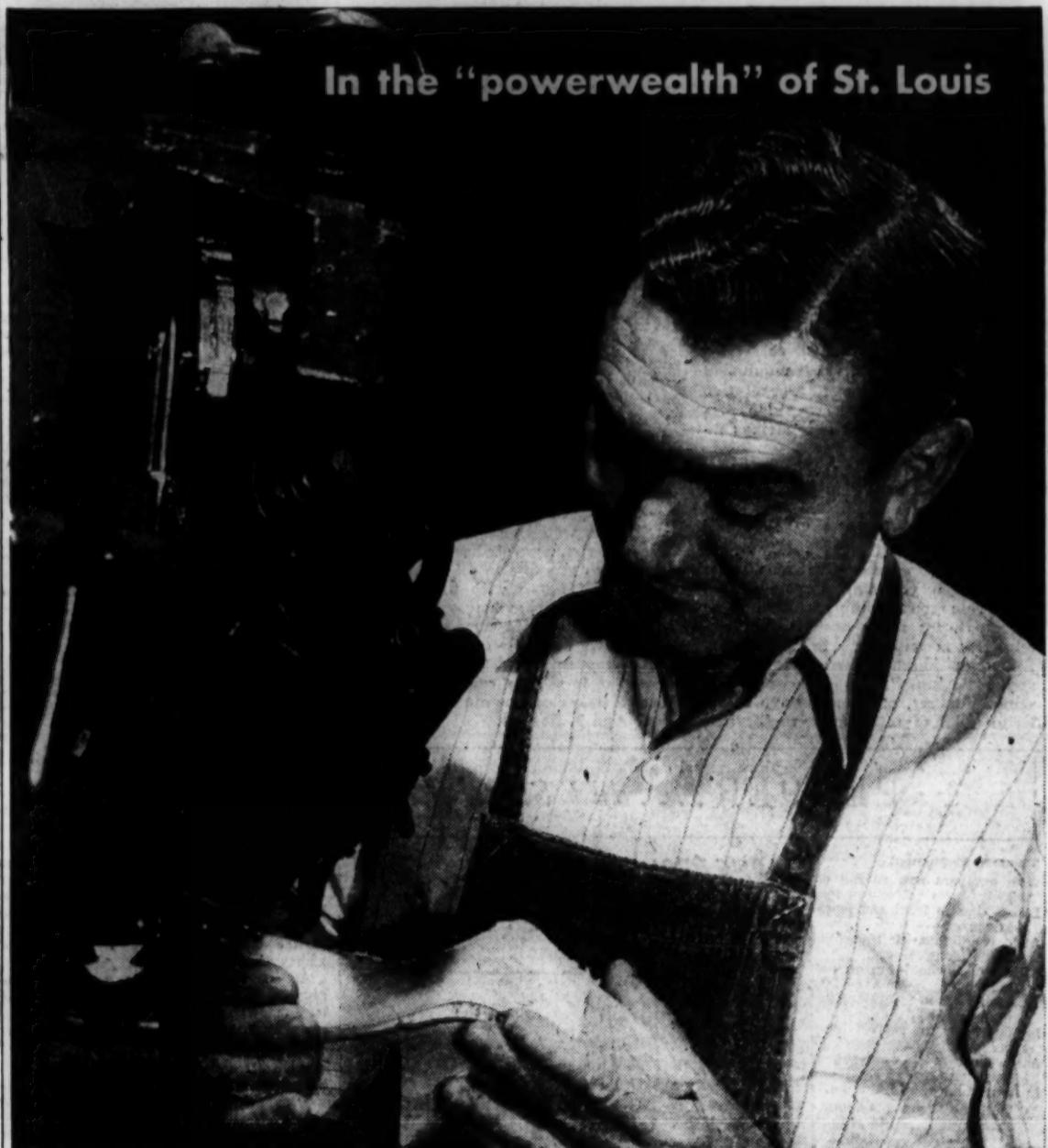
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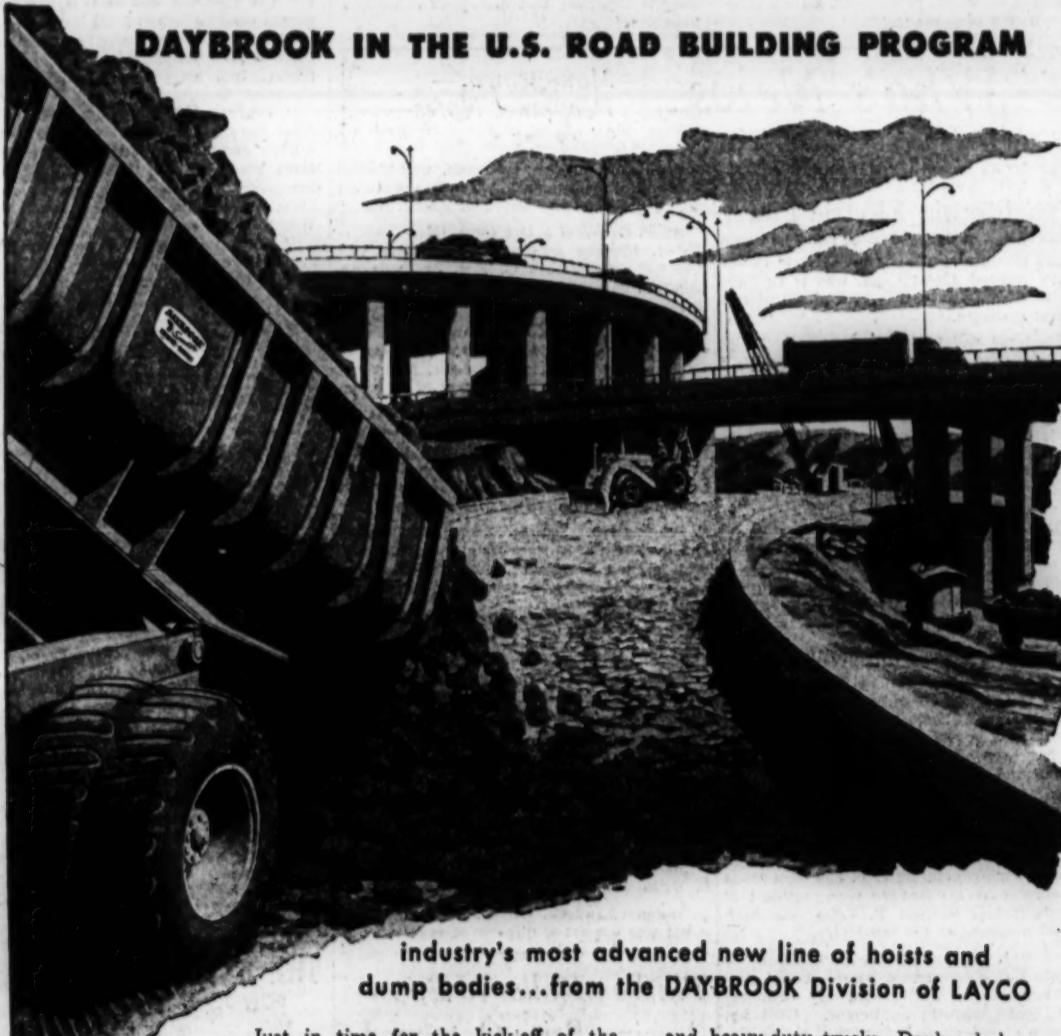
PAST, PRESENT AND FUTURE—How Union Electric has grown and is growing.

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REVIEW and OUTLOOK

The Dark Chambers

Democracy, Winston Churchill once remarked, is the worst form of government ever devised—except any other.

He might equally have observed that a free press is the worst kind of press—except any other.

Kings, dictators and demagogues are by no means the only ones to view a free press with trepidation. Nor are the errors, difficulties and wrongs attributed to a free press by any means mere figments of scheming imaginations.

When a society decrees that any man shall be free to speak out and free to publish what he thinks to be the facts, as well as his opinion about those facts, that society has very obviously stirred up a possible hornet's nest.

For freedom of speech, or freedom of the press, cannot be qualified with the proviso that it also must be "responsible." Of course society must hope that those who exercise these freedoms will do so in a responsible way; but the moment that society or government officials in authority take the prerogative of deciding what is "responsible" and bar all other utterances, then a man is no longer really free to speak or to write.

And more importantly, the public is then no longer really free to hear all versions of the facts or all opinions on the subject. It then hears only what someone else thinks is "responsible" news or "responsible" opinions.

When Emile Zola took it upon himself to challenge the Department of the Army and the juridical system of France, he was certainly acting "irresponsibly" from the viewpoint of the Army, of learned justices and of the highest authorities in the Government. He also, do not forget, appeared to the majority of the French people to be making dangerous and irresponsible charges.

He turned out to be right, to the salvation of Captain Dreyfus and the morality of France. But he might equally have been wrong, in which case Zola would not have been a hero but a whipping boy for some Commission on Government Security much like the one that is now making news in Washington.

And if Loyd Wright, the chairman of the present Commission, had had his way in France, the French people would never have found out whether Emile Zola was right. He would have been in jail for publishing papers stamped "secret" by government officials.

This week Mr. Wright published his own accusations—that some irresponsible journalists in this country, by publishing what those in authority think ought not to be published, have contributed "dark chapters of be-

Strike Four?

With mounting trepidation we have watched the changing face of baseball. "Athletics" in Kansas City; talk of "Giants" in San Francisco; crack hitters who get crack via tranquilizing drugs. And now comes Representative Keating of New York with his proposal that batters get four strikes instead of three.

At first we thought the Representative was joking with his proposal. But now he says he is "half-serious" and would like to know how fans feel about it.

Well, us conservative fans must note that if you start changing that little rule you probably will have to change a lot more besides. For example, you will have to change the American idiom, where the second strike "against" one is a very dire thing. Further, you would have to rewrite a lot of music and verse; and

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With bumpers now so full of gear
Like grilles in front and pipes in rear.
And headlights, tail lights, lights for parking.
All set in chrome—I'm off re-marking.
That what we need, we traffic thumpers,
Is bumpers to protect our bumpers
And bumpers to safeguard each item.
In front of each, ad infinitum.
—Richard Armour.

Hollow Boast
While riding a New York City bus, a rabid Texan looked dismally at the scenery and remarked boastfully:
"It's nothing like Texas. We got everything there."

"You're right," agreed the weary New Yorker. "We just can't seem to cultivate cactus here."

Husbandly Comments
(Just a few that are guaranteed to drive a wife crazy.)

"New dress? Whatcha want a new dress for. You bought one last year."

"Yes, I like the hat. And no matter what people say, you wear it."

"I don't see why you have such a hard time around the house. My mother raised five kids, milked seven cows,



"I've just checked your account, Mrs. Densen, and it will just cover the damage."

cooked for the harvesting crew, married. You sure don't look married!"

"A girl down at the office said the other day she wondered if my wife realized what a wonderful husband she had."

—Dan Valentine.

Candid Comment
"Ed down at the office says his wife makes all her own clothes, and she's sure a knockout."

"And this girl at the party well to keep in mind that most looked at me and she said, of Adam's trouble began with

"Gee, I didn't know you were a little rib."

Themes and Variations

Philosopher of the Fourth

Tomorrow night the Roman candles and the rockets that burn and flare and burst will be echoing the tumult that was in the mind and the emotions of Thomas Jefferson when he wrote the Declaration of Independence. Full of defiant rage at King George III, Jefferson set forth a doctrine of "inalienable" rights in the Declaration, and followed up with a man-sized list of grievances aimed at George III's violation of those rights.

But this is not the heart of the matter anyway. A journalist who claims infallibility of judgment or unsullied purity of heart for his fellows is far off the mark. The press, besides its honorable men, includes also fools and rascals, sensation-mongers and men to whom both truth and integrity are foreign.

The heart of the matter, as with the perils of democracy, is what to substitute for the perils of a free press.

Mr. Wright's Commission would restrain the press in only one particular. The Commission would make it a crime for anyone to publish anything that had been "properly classified" by authority as being in a non-publishable category. No other bar would be required but a rubber stamp.

With this standard, not only would Dreyfus have served out his life imprisonment; the high officials of the Harding Administration, who were doing peculiar things with the Navy's oil reserves, would never have gone to prison. Nor would the public have known about the "top secret" deals at Yalta. Nor, in more recent times, would there have been all those public scandals about Government contracts, mink coats and food freezers. The list could be endless.

And the loser would not be Zola or some nameless reporter; the press was not made free to give privileges to journalists and publishers. The loser would be society, for then society would not know what authority did not want it to know.

This is not to say that those who speak or write ought not to be answerable for their deeds. Slander and libel are punishable. So, too, are treason, espionage and giving aid and comfort to the enemy, as much with a journalist as any man. But who is to know in advance which of many words is "irresponsible"?

The true injuries to society can be decided only upon each case before the bar of jury and court.

This is, perhaps, an inefficient remedy against those who would speak or write irresponsibly. But it is wiser than any other. For once the doors of the State can be sealed with a rubber stamp against those who would pray therein, then the public in all truth will never know what dark chambers they conceal.

That reason why Locke has been forgotten as the true godfather of the Fourth of July is that he was a thoroughly non-incendiary gentleman. He was a physician and an early student of psychology (he wrote on the "human understanding"), he dabbled in economics before there was any science worthy of the name, and he believed in solving things "reasonably." His humor was of the ruefully self-deprecatory sort.

Though Locke helped create the bloodless revolution of 1688 which brought William of Orange to the English throne, he hated revolutions. He had lived through the gory events of the mid-Seventeenth Century, when Charles I was beheaded, and, in the modern phrase, he "had had it." His father, a West of England merchant, forfeited much of his worldly fortune when he went off to fight as a captain in Cromwell's Puritan army.

Locke himself had had a strict Puritan upbringing which turned him against sectarianism in religion. He was sent to a Puritan school in London and to Christ Church at Oxford at a time when the Puritans were "cleansing" the universities, but he noticed, shrewdly, that "party line" considerations did not necessarily make for good scholarship.

The teacher whom he revered in particular at Oxford was Dr. Edward Pococke, a professor of Hebrew and Arabic, who had refused to take the oath of allegiance to Cromwell. And there were half-concealed royalists at Christ Church who seemed thoroughly good fellows to the tolerant Locke.

When Charles II resumed the Crown, Locke welcomed the Restoration for its "quiet settlement," and hoped that men would be "kind to their religion, their country and themselves" by foregoing the "overzealous contention" of the Puritans.

Never one to exalt himself, Locke spent much of a quiet lifetime as a physician and tutor in the family of Anthony Ashley Cooper, or Lord Ashley. When he became secretary of his noble patron's company for the settlement of the Carolinas (Lord Ashley gave his name to the two rivers, the Ashley and the Cooper, which enter the sea at Charleston, S.C.), Locke contributed a hefty clause on toleration to a Model Constitution for the new colony. It was his idea that any religion of "seven men" or more should have freedom provided they had no designs for overthrowing civil government.

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He could have remained a supporter of the Stuarts, but those kings never could learn to let either religion or property alone. Accordingly, Locke went into exile. And he decided, quite scientifically, that persecutions resulted when governments departed from a "bare" minimum of protecting people in their lives, liberties and property relationships. "The magistrate," he wrote, "ought to do or meddle with nothing but barely in order to secure the civil peace and property of his subjects."

This idea of a government ruling "but barely" was picked up in America from Locke's treatises on government when the Hanoverian Georges started telling the colonists they couldn't have their own mills, or cut down the tallest pines, or buy tea from anyone but the East India Company's monopoly, or take up land beyond the Alleghenies, or issue legal documents without paying a tax to England on them. The Lockean phrases got into the thinking of every literate American—which is the main reason why Jefferson could refurbish them anew in the Declaration without consulting James Otis or Richard Henry Lee or even Locke himself.

True, Jefferson changed Locke's trilogy of "life, liberty and property" to "life, liberty and the pursuit of happiness." But Jefferson assumed that property was essential to happiness, and Locke himself, who thought property as a support of toleration, would have nodded assent.

Standard Railway Equipment Manufacturing Co. (Chicago)—R. G. Hudson was named vice president of the Canadian subsidiary.

Practical Jokers would do well to keep in mind that most looked at me and she said, of Adam's trouble began with

"Gee, I didn't know you were a little rib."

—John Chamberlain

Egypt's "Election"

Nasser Aims to Entrench His Dictatorship By Giving It Some Democratic Trappings

BY PHILIP GUYELIN

PARIS—How strong is Gamal Abdel Nasser in his own country?

Answer: There's little reason to doubt that for some time to come Mr. Nasser will be ruling Egypt, running the Suez Canal and making trouble for the West in the Middle East.

To an observer recently returned from that embroiled land, the votes in today's "election"—the first since King Farouk was kicked out in 1952 by Mr. Nasser and his army clique—will be rich in insignificance. All the candidates have been hand-picked, the election machinery carefully oiled.

The significant thing is the fact that Mr. Nasser is ready to hold such an "election." The visitor to Egypt can see that despite some troubles he has a tight hold on the country. Staging the election shows that Mr. Nasser himself is confident of his grip.

Of course no one can rule out a surprise anti-Nasser coup; the army could defect without warning. But Mr. Nasser's sway over the all-important military seems secure and most authorities in Cairo think he is in command.

One reason for this is that he has been busily broadening his base of power to lessen his dependence on the military. The "election" is a major move in that direction.

Careful Pruning

When the Egyptians go to the polls this morning to choose the National Assembly they will hardly have a free choice. Nasser's aides have carefully culled nearly 1,200 "reactionaries, opportunists and imperialist agents" from the original list of 2,500 candidates for the 350 Assembly seats. This pruning left five districts without any candidates and eliminated opposition for 60 favored government officials.

And then just to be sure of avoiding any slip-ups, the votes will be counted in the seclusion of the Ministry of the Interior. Any one bold enough to challenge the count will not be able to see the votes until later.

Yet even so carefully hand-picked a parliament is a step in Nasser's bid for broader support. It comes hand-in-hand with the creation of a very exclusive political party called the National Union—headed, naturally, by Mr. Nasser. The hard core membership is composed of the seven members of the original 14-man Revolutionary Command Council that overthrew the King. Later it is expected to include all the members of the National Assembly.

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Yet even so carefully hand-picked a parliament is a step in Nasser's bid for broader support. It comes hand-in-hand with the creation of a very exclusive political party called the National Union—headed, naturally, by Mr. Nasser

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Trucking Concerns Across Nation Consider Boosting Freight Rates

East, Midwest Groups Study
15% Hike; Others Await
ICC Action on Rails' Bid

By RICHARD F. JANNSEN, JR.,
Staff Reporter of THE WALL STREET JOURNAL

CHICAGO — Shippers of everything from pajamas to jet plane parts may be in for sizable motor freight rate boosts in wide areas of the nation.

Across-the-board increases of 15% are being proposed by three groups representing interstate truckers in the East and Midwest.

Other regional groups say it is possible they will seek increases later on this year, depending on whether railroads receive the 10% to 17% boosts they are seeking from the Interstate Commerce Commission.

Normally, the rate-making groups all go along with an increase, keeping the nationwide pattern relatively uniform.

Procedure for Truckers

Differing from the railroad procedure, the truckers can put higher rates into effect before a final I.C.C. verdict is rendered.

A spokesman for the Central States Motor Freight Bureau, Inc., which publishes rates for some 1,200 trucking concerns from the Mississippi to a line between Buffalo, N. Y., and Wheeling, W. Va., and from the Canadian border to the Ohio River, said his group would hold public hearings on a 15% increase in Chicago July 10 to 12.

A rate hike suggestion is put "on the docket" when any member proposes it. Shippers and truckers present their cases against and for the boosts at the public hearings, and then a standing rate committee reports its findings. Any party can appeal the decision to a committee of carriers, which can decide on a lower increase, but can't boost it above the amount in question. The new rates go into effect 30 days after they are printed. The I.C.C. can order a seven-month suspension if it wishes.

"We Need Money"

New rates in the Central States area could go into effect in October, a spokesman estimated. On why higher rates are proposed, he says: "We need money."

Beyond that, he cites the steel price increase earlier this week, which he estimates will add about \$30 to the cost of an average truck, and a new labor contract coming up in November with the International Brotherhood of Teamsters.

The MiddleWest Motor Freight Bureau held hearings June 25 on its proposed 15% hike, but the Kansas City-based body's standing committee hasn't reported a verdict. The Bureau sets rates for some 1,200 carriers in an area roughly bounded by the Mississippi and the Rocky Mountains.

The Eastern Central Motor Carriers Association will start its hearings in Cleveland, Ohio, July 16, with a 15% hike to be considered. "If we can sustain that, I don't know," ponders an official.

"Might Drop LCL Rates"

"We might have to drop our LCL rates (shipments less than a full truck load), since they are already higher than railroad LCL rates," he adds. This type of freight accounts for about half of the total volume of the 1,300 companies served, he estimated.

The group received a 7% increase on February 10, but complains that, in effect, it represents about a 4% change because rates did not go up evenly on all items. "Increased costs and anticipated increased costs" are the reasons cited.

Later this month, the Southern Motor Carriers Rate Conference will consider extending a 5% hike to parts of its territory not already covered this year. W. M. Miller, executive vice president, said the average ratio of expenses to revenue of the 500 members is an unfavorable 96%, while carriers would like it to be 90%. "The majority want an increase in rates, but a few don't feel we should, for private competitive reasons," he said.

"I don't expect we'll seek an increase for several months," commented Ed Barry, general manager of the 500-member Pacific inland Tariff Bureau which covers most of the West Coast. "Our rates are too low; it's more likely we'll increase LCL than truckload," he predicted.

Wage negotiations are under way with me-

**Big Board Bars Use of
Stop Orders in Trading
Of Haveg Stock**

By RICHARD F. JANNSEN, JR., Staff Reporter
NEW YORK — The New York Stock Exchange barred the use of stop orders in the trading of Haveg Industries stock until further notice.

The Exchange said, "In view of unusual conditions which exist in the market for Haveg capital stock, no member, member firm or member corporation shall accept stop orders in this stock, in round lots or odd lots."

Members were also told to cancel any open stop orders now in their hands before the market opens today.

A stop order is an order to buy or sell stock at a previously specified price. A stop order becomes a market order when the stock reaches that price.

The effect of barring stop orders is to minimize fluctuations in the price of a stock. The New York Exchange first used the device of barring stop orders in the case of wide fluctuations in Lukens Steel stock several weeks ago.

The stock of Haveg, Wilmington, Del., plastic manufacturer, with 112,500 shares outstanding, jumped from a low of 23 1/4 earlier this year to 81, Monday, its high for the year. Its gain on Monday was 14 1/2, following a 7 1/2 increase the prior Friday. Yesterday the stock closed at 78, down 5.

The company announced on Monday its acquisition of Reinhold Engineering & Plastics Co., Norwalk, Calif., producers and fabricators of plastics for the aircraft industry. Market observers attributed part of the earlier price rise to the anticipation of a major company development.

There was divided opinion in Wall Street as to whether a large block of Haveg stock is in the hands of permanent investors, leaving a relatively small number on the floating market. One informed source said it could find no evidence of concentrated holdings of the stock.

American Firm Formed To Produce New Fabric

Maker of Tear-Resistant Papertex
To Be Owned by General Aniline, Italian, Other Concern

NEW YORK — A European maker of synthetic fibres announced the formation of an American subsidiary to produce at Allentown, Pa., a woven nylon fabric coated with blended acrylic resins and highly resistant to tearing. The fabric, Papertex, has been used in Europe to make raincoats, ski jackets, tents, sleeping bags and other items where durability and resistance to moisture are important.

In announcing the establishment of Resinova, Inc., Sna Viscosa, of Milan, Italy, said that with United States production of Papertex in November, ownership and control of the concern will be divided equally among itself, General Aniline & Film Corp. and Schwarzenbach Huber Co., a New York producer of silk and synthetic fabrics.

For the present, Papertex will be imported from Italy to enable the three companies to survey the market and explore its end use applications, according to John Lawler, secretary of the newly formed company, which will be headed by Maximiliano Noberasco, inventor of Papertex.

The Middle Atlantic Conference likewise has an agenda uncluttered by rate proposals, but a spokesman says any one of the 1,300 members can change that situation.

The proposed increases might make for a somewhat spirited first meeting of a new organization being formed in Chicago—the Central Area Shipper—Motor Carrier Conference—which has a goal of promoting better understanding between the two interests.

General Aniline will study possible paper end uses as in films, maps and construction plans, while Schwarzenbach will examine tex-

tile uses, and Resinova will survey miscellaneous applications such as plastic bonding and art reproductions.

Upon completion of the survey, initial annual production of 15 million square yards is expected by Mr. Lawler, who added "we don't think we're shooting too high." Mr. Lawler estimated that the fabric would sell for \$1 to \$2 a yard "depending on the weight." Kurt Peyer, an executive of Schwarzenbach Huber, said that besides apparel uses of Papertex, its use in heavy-duty parachutes for tanks and cannons is "especially promising because of the fabric's resistance to tearing."

THE WALL STREET JOURNAL
Wednesday, July 3, 1957

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What makes a newspaper great?

Bob and Mary Hewett have looked down more rifle barrels in the last year than they care to count. From Morocco to Jordan, from Egypt to Israel, they have been challenged by trigger-tense sentries, endured spine-tingling encounters with screaming mobs and have fought endless skirmishes with Middle Eastern red tape.

The Hewetts are foreign correspondents on roving assignment for the Minneapolis Star and Tribune. Last summer the ominous smell of trouble in the Middle East sent them from Minneapolis back to old stamping grounds, to cover the events leading up to the Egyptian-Israeli warfare and then the fighting itself.

Since then, they have covered every major trouble spot in the Middle East and North Africa, giving new impact and significance to the events in these areas for readers in the Upper Midwest. Next assignment: the satellite countries of Europe.

Bob, the writer, has 10 years' experience in foreign correspondence, is intimately acquainted with news faces and places from England to Indonesia. In the Middle East, his expert search for the significant news has

taken him through an Arabian Nights assortment of experiences and locales, ranging from an interview with Jordan's youthful King Hussein to a visit with villagers in the obscure Sahara Desert hamlet of Benin Lalem.

Pert, pretty Mary Hewett repeatedly hits the front pages of the Minneapolis Star with exclusive color photos of life in the world's troubled areas. She's been the target for fluent Arab curses from unwilling camera subjects and for at least one left hook thrown by a Red sympathizer on a Cairo street corner. At El Arish, a sun-baked city deep in the Egyptian desert, Mary perched unprotected on the city hall balcony to snap color films of a violent 40-minute-long anti-Israel demonstration.

Such unusual efforts to add understanding, depth and color to the world's news continue to earn for the Minneapolis Star and Tribune the attention and confidence of the largest newspaper audience in the 3 1/2 states of America's Upper Midwest.

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**Minneapolis
Star and Tribune**

EVENING MORNING & SUNDAY

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JOHN COWLES, President



Farm Revolution: Cotton Yields Spurt as Machines Replace Mules

Continued From First Page

could reach 500 pounds or one bale, within the next few years.

Here in the rich Mississippi Delta, however, big advanced farms such as the Macon plantation already get 625 pounds of cotton an acre, up from 300 in 1940. In the new cotton areas of west Texas, the Rio Grande Valley, Arizona, New Mexico and California, where mechanization has made spectacular progress, yields of two and more bales to the acre on irrigated cotton land are not unusual. Average yield per acre in Arizona on the 1956 crop was 1,113 pounds. But in Alabama, one of the oldest cotton states, where small mule-using farms are still common, the average yield was 271 pounds an acre.

The fertile, green Delta area, where pink-flowering mimosa now are blooming profusely, produces around a third of the nation's cotton. The Delta area includes portions of Tennessee, Missouri, Arkansas, Mississippi, and Louisiana. It is a country of big, comparatively flat plantations, ideally suited for the technological revolution now sweeping through farming. Of the 3,300 acres of the Macon plantation, 2,200 are tillable. This year 640 acres are in cotton; about 30% less than would be planted were it not for Federal acreage controls.

It is not the size place that sociologists usually refer to as "family farm." Yet, it is that. It is operated and owned by Mr. Prichard and his brother Waldemar, 38, chunky, alert, Mississippi State grad, and World War II vet. A third interest is owned by an aunt.

Bigger than Average

In size the plantation is far bigger than the average cotton farm. It is so big that only 3% of U. S. farms are in its class. Yet that 3% now accounts for 25% of the total value of all farm products.

Over a cup of coffee in a booth of the Labella Restaurant in Indianola, sport-shirted Jo Prichard switches from talk of his Sunday golf game to the farm revolution.

"If you want to mechanize you first have to bury grandpa," he says.

Between nods to neighboring farmers in the roadside restaurant he explains: "It isn't just a case of mechanizing. You have to transform your entire operation. Everything has to be standardized to fit your machines. Your seed has to be of a variety which gives a good stand for machine handling. You have to pay extra attention to grass, for the cotton harvester will pick grass too, if there is any in the field."

Changes Pay Off

Such changes are paying off for the progressive operators who are "burying grandpa." Last year 800 bales of cotton were harvested on the Macon plantation. Gross income totaled \$144,000, with cotton representing \$123,000 of that. In recent years net has been averaging above \$50,000 per year.

Driving a 1954 Dodge station wagon over muddy roads Mr. Prichard points to a field of sprouting, green cotton plants that stand in trim rows about eight inches high. "Up to now there hasn't been one minute of hand labor put into that field," he says.

Last fall after the 1956 crop had been picked a two-row stalk shredder pulled by a tractor whipped through the field, pulverizing the dried stalks. One man finished 50 to 70 acres a day.

"With a mule and a one-row machine a man would be lucky to do ten acres a day," says Mr. Prichard.

Tractor-pulled disc harrows broke up the soil in preparation for this year's crop while three-row or four-row middlebreakers formed rows of soil for planting cotton seeds.

Mules the Old Way

"The old way was to use mules and plows, with the plow making three trips up and down the field to finish each row," explains Mr. Prichard.

He tips his straw hat on the back of his head, revealing thinning hair as he mulls the tremendous speed-up of today's methods compared to the ways of a decade or so ago. "There's really no comparison between the old way and the new way," he says. "We do the job at least ten times faster today, and we do it much better."

He brakes beside a cigar-shaped silver tank, about 30 feet long, which glistens in the hot sun.

"Here's where we keep our anhydrous ammonia," he says. "That's a fertilizer which has really taken hold around here in the last few years. We have special equipment for applying it."

He lifts a slide rule from the dash board of the car and makes a calculation. "One man can apply four rows at a time doing four miles an hour on the tractor so . . ." he squints again at the slide rule—"he can cover 30 to 40 acres a day."

He explains that up to a few years ago farmers in the Delta country believed the land was so fertile it didn't require much fertilizer.

"We now place about 100 pounds of available nitrogen per acre on dry land cotton and about 140 pounds per acre on irrigated cotton. That's sixteen times what we used to put on in 1940," he estimates.

Nationally, the National Cotton Council estimates that chemical fertilizer applications on cotton have increased by at least two-thirds since the end of World War II, while insecticide use has increased eight fold.

Insects in a Bottle

In his simple office with its battered desk in the plantation commissary, Mr. Prichard greets big, rubber-booted A. L. Norris, a hairy-chested insecticide expert. Mr. Norris displays a small bottle which contains several boll weevils, and explains how he will test the bugs with various insecticides to see if they have developed any resistance to the chemicals. His report will determine the type of chemical which will be sprayed on the cotton as a bug killer.

"With a consistent program you can control insects," explains Mr. Prichard. A considerable amount of cotton which once might have been lost to insects now winds up in gins.

The chemical industry is helping farmers in many other ways. One is through development of new herbicides—chemical weed killers.

"We have a tremendous weed problem," says Mr. Prichard on a drive through his fields. He pauses before rows of cotton where the earth is bare between growing plants.

"This cotton had a pre-emergence treatment," he says, explaining that a four-row planter sowed seed and sprayed the herbicide on the ground at the same time.

Weed Burners

Once cotton has a good start, post-emergence weed killers help keep weeds down. Flame throwers are another development for

Farm Revolution At a Glance

By WALL STREET JOURNAL Staff Reporter

Here is a portrait in graphs of the technological revolution sweeping American agriculture.

As on the Prichard cotton farm, production per farmer and per acre is surging upward in the farm economy as a whole. This, combined with the workings of the Federal price support system, is what has led to the surplus problem in the price-propelled sector of farming. The price supports are geared to maintain the purchasing power of a unit of production—a bushel of wheat or bale of cotton—and they thus shelter many farmers who have not joined in the rise in farm efficiency. Those who have boosted output per man and per acre have thereby cut unit costs, widening the margin between costs and the price support level. Both developments have encouraged surplus production of propeted crops.

Tremendous technological advances enable the average farm worker today to produce enough to feed himself and 20 other persons



His increase in output in the 18 years between 1940 and 1956 was equal to the total increase in productivity in the 120 years between 1820 and 1940.

Today's modern farmer now has machines to bale hay, shuck corn, chop forage, fertilize land or cut grain. One machine picks celery and packs it in cartons in the field. Another digs potatoes as rapidly as 18 men could do it by hand. A green bean picker does the work of 50 hand pickers. A mechanical cotton picker replaces 40 to 80 manual pickers. In 1940 there were 100,000 grain combines on farms. Today

there are about a million. The million truck fleet of 1940 expanded to 2.8 million by 1955 while the tractor fleet zoomed to nearly 4.5 million from 1.5 million in 1940.

He estimates that there now is close to \$100,000 worth of equipment on the farm, four or five times the 1940 total.

In his cramped office he lays a series of ledgers on a battered desk. A York air conditioner blows a cool blast on his back as he traces the rise of operating costs on his farm that reflect the technological revolution. The ledger shows expenses of \$35,000 in 1943; \$49,500 in 1947; \$77,000 in 1950; and \$116,000 in 1955. In 1956 operating expenses totaled \$119,000 from a gross of \$164,000.

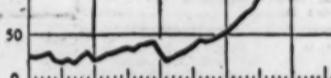
Large Size Necessary

Large acreage is almost a necessity for full mechanization, for capital investment rises sharply and must be spread over as wide a production as possible to justify the expense. That's why the technological revolution in farming is also seeing an economic revolution with big farms getting bigger by swallowing smaller ones.

Coupled with this is a political revolution, the significance of which is just beginning to be realized by politicians in Washington. Consolidation of farms and mechanization are reducing the farm population, cutting the strength of the "farm vote." Today full time farmers and families represent only 4.8% of the total population compared with about 9% in 1940. The actual number of farmers and their families has declined to 8.2 million from 11 million in 1940.

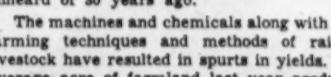
Here on the Macon plantation you find a reflection of these social and economic changes wrought by the technological revolution. In 1932, there were 100 tenant families working as share croppers on the place, with 100 miles of unbroken power.

The result is that despite the growing needs of a burgeoning population fewer farm workers are needed. Farm employment, including both farm families and hired workers had declined to 7,869,000 last year, from 10,978,000 in



used 71% more fertilizer on his fields than he did in 1948 and more than four times as much as he did in 1930. He also uses insecticides, weed killers, defoliants for cotton, plant hormones and hybrid seeds, many of which were unheard of 30 years ago.

The machines and chemicals along with new farming techniques and methods of raising livestock have resulted in spurts in yields. The average acre of farmland last year produced



41% more than in 1930. Each female animal of breeding age produced 38% more offspring than in 1930 as a result of improved breeds, better feeds and improved hygiene.

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Avco Unit Gets Contract

NEW YORK—AVCO Manufacturing Corp.'s Crosley division has been awarded an Air Force contract of \$6,242,875 for radar equipment. The award is an additional order for the MFR-16, a mobile height-finding radar system developed by Avco.

This is the second Air Force contract awarded to Avco this week. Yesterday, it received a \$11,308,359 order for development of the nose cone of the Titan intercontinental ballistic missile.

One cotton has a good start, post-emergence weed killers help keep weeds down. Flame throwers are another development for

Crowell-Collier Says First Half Net Rose To Close to \$2 Million

Figure Compares With a Loss Of \$1,349,556 in 1956 Period; Record Unit Unprofitable

By WALL STREET JOURNAL Staff Reporter

NEW YORK—Crowell-Collier Publishing Co. had earnings in the "neighborhood of \$1,100,000" for the second quarter ended June 30, W. D. Cole, chairman, said at the annual meeting.

Combined with earnings of \$320,000 reported for the first quarter, Crowell-Collier's first half earnings were "close to \$2 million," Mr. Cole said.

Since Crowell-Collier has a tax carry forward estimated at over \$13 million, Federal taxes were not included in Mr. Cole's estimates of profits.

The chairman noted that the first quarter profit included \$144,000 in non-recurring profit from the sales of certain assets, but added: "The second-quarter results are entirely from operations." He said the estimated first-half earnings take into account a loss of between \$340,000 and \$350,000 from operations of a record club unit.

"Management is doing everything in its power to reduce these losses," Mr. Cole said.

In the six months ended June 30, 1956, Crowell-Collier, in a report to the Securities and Exchange Commission, said it had a loss of \$1,349,556. For all 1956 the company reported a loss of \$4,427,943. This included special charges of \$1,605,993, resulting mostly from the suspension of Collier's, Woman's Home Companion and American magazines.

At present the company derives revenue from three subsidiaries: P. F. Collier & Son Corp., which turns out the Collier Encyclopedia and other hard-bound books, radio station KFWB in Los Angeles and the record club.

While Mr. Cole did not disclose the amount of debt outstanding against the parent company, he said "our financial affairs have improved considerably in the last six months."

As of May 15, 1957, according to the 1956 annual report released earlier, Crowell-Collier owed about \$4 million in paper bills, back taxes, severance pay to released personnel and other debts.

Mr. Cole said some of these debts had been paid and that the rest would be extended to later this year or 1958.

In answer to question concerning dividends, Mr. Cole said: "I'm in no position to comment on a dividend payment at this time. We are all interested in the subject, but we certainly can't make such payments this year. Next year it will up to management to decide."

Following the annual meeting, the board of directors announced these changes:

R. Carl Chandler, chairman of Standard Packaging Corp. of New York, was appointed chairman of the board. He replaces Mr. Cole, who resigned as chairman, a member of the executive committee and a member of the board because of a "conflict of business interest."

Sumner Brossum, chief executive officer of Crowell-Collier since Paul C. Smith, resigned last winter, was made president and a member of the executive committee;

Business Milestones

R. C. Williams Acquires A Controlling Interest In Old Judge Foods

By A WALL STREET JOURNAL Staff Reporter

NEW YORK—R. C. Williams & Co., Inc., has acquired a controlling interest in Old Judge Foods Corp., St. Louis packer and distributor of coffee and other food products, Michael J. Curley, president of Williams, announced.

Williams acquired "majority" control through an exchange of stock but officials did not disclose how many shares of each of Old Judge's four classes of stock Williams now owns.

In the exchange, holders of Old Judge's \$10 par and \$25 par preferred stock got for each \$100 par of their stock 2.4 shares of Williams' \$25 par 5% cumulative preferred. Holders of Old Judge's common and Class A stock received for every 15 shares of their stock 1.68 shares of Williams' \$25 par preferred plus one share of Williams' common. The same offer is being extended to holders of Old Judge stock which has not been exchanged, Williams officials said.

Old Judge has outstanding: 374,332 shares of common, 1,756 shares of Class A stock, 17,736 shares of \$10 par preferred and 84,987 shares of \$25 par preferred.

The acquisition has to be approved by

Williams' shareholders but more than 51% of Williams' stock is held by Shaffer Stores Co., which favors the transaction.

Joe G. Wick, former president of Old Judge, has resigned and has been succeeded by Michael J. Curley. Other new officers of Old Judge include: Chairman, John W. Bush, who was former purchasing agent for the state of Ohio; executive vice president, Carl F. Hull, formerly with Henry P. Thomson, Inc., of New York, tea importers.

Old Judge's products include coffee, tea, jellies, prune juice, ice cream, toppings, spaghetti sauce and specialty items. It has packing plants at St. Louis, Louisville, Ky., Brooklyn, N.Y., and San Jose, Calif. For its fiscal year ended June 30 its earnings reached over \$200,000 and its sales in excess of \$12 million.

Williams is a distributor of food products and is best known for its brand Royal Scarlet. Sales of Williams and its subsidiaries for its fiscal year ended April 30 amounted to about \$18 million. Its earnings figure was not available. For the six months ended October 1, 1956, Williams reported a deficit of \$1,673. But by December 31, 1956, the company was showing a profit, according to officials.

Olin Mathieson Expands Unit To Make Solid Rocket Fuels

EAST ALTON, Ill.—Olin Mathieson Chemical Corp. has begun expansion of facilities for development and production of high energy

solid fuels for rocket engines at its Orville works near Marion, Ill.

Company officials declined to discuss details of the expansion due to Government secrecy requirements. However, the company announcement termed the program "its first major effort in solid propellants for rocket engines."

Already under construction are research and development laboratories, pilot plants and test and production facilities, according to Nori Hamilton, vice president and general manager of the Explosives division.

Olin Mathieson has created a solid propellant organization within the Explosives division to handle the program. This organization will take charge of developing propellants and processes for the production of propellant grains for rocket engines.

The company announcement said the purpose of the new program is to increase Olin Mathieson's research, development and production in the field of fuels and propellants. The company is already engaged in this activity and has two plants for the production of high energy chemical fuels under construction at Niagara Falls, N.Y.

Standard Railway Equipment Plans to Buy Boat Builder

CHICAGO—Standard Railway Equipment Manufacturing Co. plans to diversify by going into the boat business.

The firm said it has negotiated an agreement to buy the assets of Southwest Manufacturing Co. of Little Rock, Ark., maker of Arkansas Traveler aluminum boats. According to the agreement between directors of the two companies, Standard Railway equipment

will pay "in excess of \$1 million" in cash. The deal is subject to approval by Southwest

stockholders at a meeting July 25. Approval of Standard holders is not required.

Standard Railway's cash offer, the company said, would amount to \$6.25 per share of Southwest common stock. Southwest has 183,082 common shares outstanding, according to a Standard Railway spokesman. The Southwest Manufacturing common is listed on the Midwest Stock Exchange.

Southwest in the fiscal year ended July 31, 1956, had sales of \$2,231,382 and net income after taxes of \$155,804 or 85 cents a share. Southwest's sales currently are running at an annual rate of about \$2.8 million. Standard Railway's 1956 sales were \$27 million.

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National Envelope Acquisition

SAN FRANCISCO—National Envelope Corp. announced purchase of Envelope Manufactur-

ing Co., Los Angeles, at a cost in excess of \$1 million. Howard N. Gilmore, president, said a \$500,000 expansion program at the Los Angeles plant will begin immediately.

D. A. Baker, former president of Envelope Manufacturing, will remain as manager. National Envelope Corp. has sales offices in Los Angeles, Oakland and Palo Alto in addition to its San Francisco operations.

THE WALL STREET JOURNAL
Wednesday, July 3, 1957

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National Envelope Acquisition

SAN FRANCISCO—National Envelope Corp. announced purchase of Envelope Manufactur-

First National City Net Topped '56 by 12.5% in First Half

Deposits Rose From Year
Earlier; Bankers Trust
Earnings Increased

Hanover Profit Also Gained

By A WALL STREET JOURNAL Staff Reporter
NEW YORK—Combined net operating income of First National City Bank of New York and its trust affiliate, City Bank Farmers Trust Co., was 12.5% greater in the first half of 1957 than in the like period of 1956, the bank reported.

The six months' totals were: This year, \$28,760,000, or \$2.88 a share; last year, \$25,568,000, or \$2.58 a share.

The second quarter's gain this year over the like period a year ago was 10.9%, while the corresponding gain in the opening quarter had been 14%.

Deposits Top Year Earlier

Combined deposits June 30 amounted to \$6,713,000,000, of which the trust affiliate accounted for about \$98.8 million. That represented a decrease of \$97.3 million in the last three months but topped the deposit figure for June 30, 1956, by \$356.7 million.

With its report of last March 31, First National City had moved into first place among New York City banks in total deposits, moving \$106 million ahead of Chase Manhattan Bank, previously the leader. Chase Manhattan's June 30 report, which will show who is now ahead, is not yet out.

First National City's gain in deposits in this year's first quarter, a period when most of banks in the city had a drop in deposits, was due in part to the fact it was holding in escrow some \$300 million of oil company money, earmarked for the purchase of properties in Venezuela. This money now has been drawn considerably, a bank spokesman said.

In loans First National City and its trust affiliate showed a combined total of \$3,909,900,000 June 30. That represented a rise of \$117.7 million in three months and \$390.9 million in 12 months.

Bankers Trust Net Rises

Bankers Trust Co., sixth in size among New York City banks, reported net operating income 12.6% better in the early half of this year than in the like period of last year. The rise was to \$10,778,872, equal to \$2.67 a share, from \$9,569,335, or \$2.37 a share.

Comparison with Bankers Trust's first quarter report indicated earnings in the April-June period topped the previous quarter by nearly \$200,000 this year. Last year, by a similar comparison, second quarter net dropped \$114,000 below the first quarter.

Bankers Trust deposits were \$2,384,073,762 and its loans \$1,573,254,587 on June 30. Deposits were \$100 million less than at the beginning of this year but showed an increase of \$20 million in the last three months. A year ago they topped the current total by \$25.5 million. Loans increased almost \$111 million in the quarter just ended and \$104 million in the year's early half. At mid-1956 they were about \$77 million less than now.

Hanover Bank's earnings in the first half of the year were \$2.03 a share, compared with \$1.81 a share in the corresponding 1956 period. Its net operating income rose 12.3%, to \$7,324,013 from \$6,521,470.

Hanover's deposits June 30 totaled \$1,625,133,000 and its loans \$933,619,000. Deposits, about \$15 million less than a year ago, showed a shrinkage of \$28 million since the beginning of this year but a rise of \$14 million in the last three months. Loans have risen \$24 million in the last 12 months, \$22 million in six months and \$29.5 million in three months.

J. P. Morgan & Co., Inc., reported six months' net operating income of \$3,945,210, or 10.4% more than the \$3,572,247 earned in the like half last year. Comparison with the March 31 report showed nearly all this gain came in the first quarter, when net ran 21% ahead of the 1956 period.

Morgan's operating earnings for the first six months rose to \$13.15 a share this year from last year's \$11.91. After allowance for investment security losses this year and investment security profits last year, the six months' net earnings figure was \$12.84 a share this year, against \$12.27 a share last year.

Loans at Morgan Bank

Deposits with the Morgan bank June 30, \$772,830,853, showed a three months' rise of \$30.4 million and 12 months' decline of \$17 million. The June 30 loan total of \$412.2 million was \$1.5 million more than that of a year earlier, but topped the March 31 figure by more than \$33 million.

United States Trust Co.'s net operating earnings for the first half of the year rose to \$3.02 a share this year from \$2.61 in the early half of 1956. The comparative net operating income totals for the six months were: This year, \$1,510,725; last year, \$1,506,518.

Deposits on June 30 with U. S. Trust,

THE ROVING REPORTER by DONALD I. ROGERS Financial and Business Editor

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\$155,503,026, were about the same as at the beginning of this year, after a decline of about \$13 million in the first quarter and a rise of the same size in the second quarter. The current deposit total topped that of a year earlier by about \$19 million.

First National City Bank

FIRST NATIONAL CITY BANK OF NEW YORK and CITY BANK FARMERS TRUST CO. report combined net operating earnings for the quarter ended June 30, 1957, \$1.47, \$1.32. Net open earnings 14,678,000, 12,511,000. Net long term securities 14,509,000, 10,647,000. Capital shares 10,000,000, 10,000,000. Six months ended June 30: \$1.47, \$1.32. Net open earnings 28,780,000, 25,568,000. Net long term securities 981,000, 4,397,000. c-Combined net earnings 27,779,000, 21,171,000. a-Based on net operating earnings after federal taxes, but before results of security transactions, etc. b-Principals. c-Net open earnings in addition to net long term securities and long term loans and advances. d-Debtors & Equity.

Principal items from the bank's statement as of June 30, 1957, compare as follows (000 omitted):

Loans & discounts 1,028,155 1,028,424. Net open earnings 1,028,155 1,028,424. Net long term securities 1,028,155 1,028,424. Capital shares 1,028,155 1,028,424.

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Statement of Condition, June 28, 1957

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U. S. Government Securities	155,037,713.92
State and Municipal Securities	71,356,048.25
Other Securities	10,053,161.93
Loans and Discounts	477,761,409.31
Bank Buildings and Leasehold Improvements	13,605,312.21
Customers' Liability Account of Acceptances	6,409,023.22
Other Resources	4,339,346.00
	\$1,005,517,621.91

LIABILITIES

Deposits	\$878,895,344.60
Bills Payable	20,000,000.00
Acceptances	\$9,802,194.24
Less Amount Held in Portfolio	2,936,807.18
	6,865,387.06
Reserve for Taxes	3,196,003.09
Reserve for Dividend (Payable July 1, 1957)	1,191,515.63
Other Liabilities	9,710,019.45
Capital Stock (\$10.00 Par Value)	\$26,478,125.00
Surplus	48,521,875.00
Undivided Profits	10,659,352.08
	85,659,352.08
	\$1,005,517,621.91

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Continued From First Page

the sponge form, compared with \$100 a pound less than a decade ago.

Like hafnium, titanium people also are expecting their metal, already one of the "old-timers" among reactive metals in the commercial world, to get still cheaper in the years ahead. Dr. Benjamin Mesick, titanium expert with the 71-year-old engineering consultant firm of Arthur D. Little, Inc., of Cambridge, Mass., figures titanium costs may be reduced another 25% to 30% in the next seven or eight years.

Dr. Mesick says he doesn't believe "it is at all unreasonable" to expect titanium, one of the more plentiful metals in the earth's crust, to find use even in such applications as ship hulls because of its high degree of corrosion resistance. He reports the U. S. Navy already is using titanium parts aboard ship in bilge valves, inserts for steam boilers subjected to salt water and in other places where corrosion otherwise would be a major problem.

The problem of high costs isn't likely to be licked so readily with respect to all reactive metals. Metallic rhenium, one of the most brittle of all metals, for example, is currently being quoted at around \$1,000 a pound—or more than twice the price of gold. Rhenium occurs in such minute quantities that one of the few providers of the metal in this country at present didn't know it had rhenium in its ores until, just before World War II, it decided to find out why a French firm was so interested in buying its copper concentrates rather than the oxides produced by other customers preferred.

Dapper little Pol Duwez, Belgian-born professor of mechanical engineering at the California Institute of Technology and one of the world's few rhenium experts, believes rhenium "will probably always be a very expensive substance." Yet, he doesn't despair of its potential usefulness. He says research conducted under the auspices of the U. S. Air Force already has demonstrated rhenium filaments can extend by five to ten times the life of a television tube since rhenium does not tend to coat the tube the way tungsten does, for instance. "In certain applications," says the 49-year-old metallurgist, "it will justify the extra cost."

Dr. Duwez notes that since the Government quietly relinquished its direct sponsorship of rhenium research late last year, a number of industrial firms have taken up the task, in some cases in connection with military projects. At least one, Heavy Minerals Co., a joint venture of Crane Co. of Chicago and Vitro Corp. of America, is putting itself in a position to boost output of this and other metals in the months ahead with a new processing plant at Chattanooga, Tenn.

Among those presently producing the metal in small quantities, largely as by-products of other operations, are the Molybdenum Corp. of America and Kennecott. The mineral has been found associated with molybdenum in the Western U. S. and West Germany, which has been producing small quantities of rhenium metal since 1949. U. S. production of the metal, whose existence was discovered only 32 years

ago, has been pioneered by the University of Tennessee.

Some other reactive metals are even more costly than rhenium. Cesium and rubidium are cases in point. Right now, they're being quoted in terms of dollars per gram—\$4 a gram in the form of a 99%-pure metal—and then they cannot be had except for top-priority Government work. American Potash & Chemical Corp., which earlier this year put a new \$6,000,000 San Antonio plant on stream producing a chemical mixture containing these two elements, is presently at work in its experimental laboratories at both Trona and Whittier, Calif., seeking ways to produce the two elements in metallic form at a commercial price.

Julian Phillips, assistant to the vice president in charge of research for American Potash, says his firm is aiming at a price on its cesium and rubidium metals "very much below those currently quoted," though he warns it may take the company "some months" to achieve that objective. Despite their high prices, the two silvery-white metals already have landed themselves a place on the inner surfaces of photoelectric cells because they are such good electron-dischargers. And, like a number of their reactive brethren, they're also expected to prove useful as scavengers of unwanted gases and other undesirable substances in chemical processes and the purification of other metals, ferrous and non-ferrous.

One of the most exciting of the reactive metals at the moment, at any rate in certain quarters, is vanadium, another old-timer that's been around for years as an alloying element for steel. Though it was first made into a ductile metal back in 1927, it is still being produced only in small batches of 20 to 40 pounds each, largely as the by-product of another reactive metal that has really hit the big-time, uranium. And even as a metal, it is rarely used in the pure form, being alloyed instead to an increasing degree with titanium and other substances to keep them from being too brittle.

The Armour Research Foundation of the Illinois Institute of Technology, Chicago, is busily probing the frontier of vanadium's metallic uses these days. And the assistant manager of its metals research department, William Rostoker, is bubbling with enthusiasm over some of its findings. "If the work we're doing now is successful," he says, "we'll kick titanium clear out of one of the most promising of its major uses: Aircraft bodies. It would be a high tonnage market for a metal which we've been referring to up to now in terms of pounds." The vanadium expert says he's hopeful the vanadium results being pushed on behalf of an unnamed commercial client, will be ready for announcement "within the next six months."

Mr. Rostoker says he's confident the price of the metal, now provided only in experimental batches at a price of between \$60 and \$85 a pound "could be brought down to less than \$10 a pound if production on a tonnage basis were warranted." Vanadium is currently being produced by such firms as Vanadium Corp. of America, Cambridge, Ohio, and the Electro Metallurgical Co., a division of Union Carbide Co.



**CHEMICAL
CORN EXCHANGE
BANK**

165 Broadway, New York

Condensed Statement of Condition

At the close of business June 30, 1957

ASSETS

Cash and Due from Banks	\$ 752,925,458.65
U. S. Government Obligations	434,355,768.82
State, Municipal and Public Securities	254,158,044.34
Other Bonds and Investments	12,374,971.75
Loans	1,559,240,638.42
Banking Premises and Equipment	18,831,230.00
Customers' Liability on Acceptances	52,238,445.68
Accrued Interest and Accounts Receivable	9,480,404.59
Other Assets	1,916,559.85
	\$3,095,521,522.10

LIABILITIES

Capital Stock (\$10 par)	\$ 53,138,250.00
Surplus	146,861,750.00
Undivided Profits	36,088,352.67
Reserve for Contingencies	3,371,188.31
Reserves for Taxes, Expenses, etc.	11,815,438.08
Dividend Payable July 1, 1957	2,656,912.50
Acceptances Outstanding (Net)	56,762,431.86
Bills Payable	50,000,000.00
Other Liabilities	6,283,078.98
Deposits	2,728,544,119.70
	\$3,095,521,522.10

Securities carried at \$223,865,900.75 in the foregoing statement are deposited to secure public funds and for other purposes required by law.

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JOHN R. McWILLIAM *Retired*

W. ROSS McCAIN *Chairman of the Board*

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WILLIAM F. WORTHINGTON *President, Home Life Insurance Company*

JOHN R. SUMAN *Oil and Gas Consultant*

ARTHUR B. GOETZER *President, Western Electric Company, Inc.*

**CHICAGO AND NORTH WESTERN
RAILWAY COMPANY**

Request for Bids
for
\$2,000,000
Collateral Installment Note

Chicago and North Western Railway Company invites bids under proposed Second Mortgagable Note (hereinafter referred to as "Loan Agreement") for the purchase, at par of \$10,000,000 principal amount, Chicago and North Western Railway Company's Collateral Installment Note to be issued pursuant to a proposed Loan Agreement, to mature in semi-annual principal payments of \$1,000,000 each, and to be payable on a date six months after the closing date and at semi-annual intervals thereafter successively until a date five years subsequent to the closing date. The Collateral Installment Note evidencing same shall be secured by a pledge by the Railway Company of its Second Mortgagable Note, dated January 1, 1955, having a market value as of January 1, 1959, having a market value of not less than 150% of the principal amount of not less than 100% of the principal amount of the obligation owned by the Railway Company and having a market value of not less than 100% of the principal amount of the loan, or both at the time of the closing date.

The purpose of the loan is to provide Railway Company with funds for the purchase of the lines of the Litchfield and Madison Railway Company for the purpose of effecting a merger between the two companies. The Railway Company has accepted bids from the Litchfield Company, the bid being contingent on the approval by the Interstate Commerce Commission of the proposed stock exchange and the merger of the two companies, including the aforesaid pledge of Second Mortg

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\$110,000 due Jan. 1, 1972-1979
to yield 3.05%-3.15%
\$100,000 due Jan. 1, 1980-1988
to yield 3.20%-3.30%
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Bond Markets

Corporates, Treasuries
Advance; Most Other
Issues Also Are Firm

By a WALL STREET JOURNAL Staff Reporter
NEW YORK—Investment grade corporates and long-term U. S. Government bonds forged ahead in a firm bond market.

Premium prices on recently marketed high-coupon corporates keynoted the advance in that sector. Southern California Edison 4 1/4%, on the block for a day, commanded a point and more above the original price. Michigan Consolidated Gas 6 1/4% liens, about two weeks old, were selling at a markup of over five points.

Firm prices on older, low-coupon issues backed up the rise, and older bonds contributed to the growing volume of trading, as well. American Telephone bonds, carrying a 4 1/4% coupon, were quoted during the day at 98.

Some dealers closed the Victory Loan 2 1/2% of December, 1967-72, at 97 12-32 bid, up 26-32. The 5 1/2% of June, 1978-83, and the 40-year 3% were both up 20-32, at 94 24-32 bid and 88 24-32 bid, respectively.

Many traders attributed the spurt in Treasury to bashful sellers, rather than truly heavy buying interest. "When a market is thin on the way down, as ours was," an observer noted, "the dealers have little stock, and the result is an equally thin, jumpy market on the up side. The difference in the last couple of days has been that fewer customers are thinking in terms of selling Treasury to buy corporate bargains, since corporate prices have edged up a bit."

Trade sources noted reports that the Federal Reserve was buying bills. This would be a normal course for the "Fed" before a holiday weekend, when the drain on banks is greater than usual. Traders said such buying would not affect long-term liens directly, but would tend to push up the market in general.

Rails were firm, led by Missouri Pacific issues and some Baltimore & Ohio liens. Volume was small.

Municipals continued firm, with very little volume of new business. Revenue bonds were strong.

Convertibles were higher, featured by Dow 3s, American Machine & Foundry 5s and Phillips 4 1/2s.

There was moderate activity in foreign bonds, with Italian and Greek liens firmer.

A. T. & T. 3 1/4% Conversibles

Conversions of American Telephone & Telegraph Co.'s 3 1/4% share privilege debentures of 1967 totaled \$484,100 for the week ended June 28, against \$495,700 the previous week. The amount outstanding of these securities, which have been called by A. T. & T. and will lose conversion privileges after October 14, stands at \$23,387,100.

Treasury Invites Bids

WASHINGTON—The Treasury invited bids for \$1.6 billion of 91-day bills for cash and in exchange for a like amount of bills coming due July 11. The new series of bills bear that date and will mature October 10, 1957. Bids will be received at Federal reserve banks and branches until 1:30 p.m. (E.D.T.), on Monday.

Financing Business

Rochester Gas' New
\$15 Million Bond Issue
Expected to Sell Quickly

Utility to Pay 4.85%, Below Interest
On Similarly-Rated Bonds Sold
June 6 by Georgia Power

By a WALL STREET JOURNAL Staff Reporter
NEW YORK—Rochester Gas & Electric Corp.'s \$15 million issue of new first mortgage 4 1/2% is expected to sell out to retail buyers quickly in a bond market that has rebounded rather sharply from the lows reached early last week.

Underwriters led by Kidder, Peabody & Co., White, Weld & Co. and Shields & Co. took the 30-year securities from the block with their bid of 100.409 for the 4 1/2% coupon. That gave the upstate New York utility a borrowing cost of about 4.85%.

Followin'g compliance with Securities and Exchange Commission requirements, the successful bidders are putting the issue out for general distribution today at 101.185, to yield 4.80% to maturity in 1987.

Recent Lows Cited

Last week, when bond market prices were near their recent lows, investment bankers were talking a probable yield of from 4.90% to 5% for the public in this offering.

Yesterday's 4.85% borrowing cost for Rochester Gas also was compared with the 5.15% Georgia Power Co. is paying for the \$15.5 million it raised June 6 on similarly-rated 30-year 5 1/4%.

Rochester Gas would be entitled to a borrowing rate lower than Georgia Power, since it made yesterday's bonds non-refundable prior to July 1, 1962.

Investment Bankers Opinion

But that factor alone would not account for the big difference in cost between the two financing transactions, investment bankers said.

Other bids received by Rochester Gas & Electric for its A-rated bonds as 4 1/2% came from: Blyth & Co., Inc., 100.27; Salomon Bros. & Hutzler, Eastman Dillon, Union Securities & Co. and Equitable Securities Corp., jointly, 100.2199, and Halsey, Stuart & Co., Inc., 100.1399. First Boston Corp. bid 101.379 for 5 1/4%.

On Rochester Gas & Electric's last bond market trip, February 24, 1955, it got a 3.26% borrowing cost on sale of \$10 million in 30-year 5 1/4%. It will put the proceeds from yesterday's issue into its construction program.

Associates Investment
Reinstates \$20 Million
Issue of Debentures

By a WALL STREET JOURNAL Staff Reporter
NEW YORK—Associates Investment Co. has reinstated its postponed \$20 million debenture issue for probable sale to the public next week.

The offering originally had been scheduled for June 19 via underwriters led by Salomon Bros. & Hutzler and Lehman Brothers. It was put off because of what officials of the finance company described as the "disorganized" condition of the bond market.

Bond market conditions have improved substantially since that time—and interest rates for borrowers have moved correspondingly lower. An issue of \$75 million of 20-year 5% notes of Commercial Credit Co. that come to market June 11 at par was quoted yesterday at 103 1/4 bid, 103 1/4 asked.

Asked about reinstatement of the Associates Investment financing, a spokesman for the underwriters said: "Present plans call for a public offering on July 10."

The South Bend, Ind., finance concern originally placed the \$20 million debenture issue in Securities and Exchange Commission registration May 24. It said it wanted the proceeds to reduce its short-term debts.

El Paso Natural Gas
Affiliate Arranges
\$33 Million Bank Loans

By a WALL STREET JOURNAL Staff Reporter
NEW YORK—El Paso Natural Gas Products Co., affiliate of El Paso Natural Gas Co., has made a term loan agreement for up to \$33 million with 10 commercial banks.

Paul Kayser, chairman of the company, said the borrowings will be used primarily to finance current capital expenditures. Initial borrowing under the agreement will be \$15 million.

Provisions for serial maturities will retire the entire principal amount of the term loan by July 1, 1963. The interest rate is 5%.

Banks making the loan are: Chase Manhattan Bank, First National City Bank, and Manufacturers Trust Co. (all of New York City), Continental Illinois Bank & Trust Co. of Chicago, Mellon National Bank & Trust Co., Northern Trust Co., Republic National Bank of Dallas, National Bank of Commerce of Houston, El Paso National Bank, and the State National Bank of El Paso.

Many traders attributed the spurt in Treasury to bashful sellers, rather than truly heavy buying interest. "When a market is thin on the way down, as ours was," an observer noted, "the dealers have little stock, and the result is an equally thin, jumpy market on the up side. The difference in the last couple of days has been that fewer customers are thinking in terms of selling Treasury to buy corporate bargains, since corporate prices have edged up a bit."

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Senate Approves Pact
Providing Payment on
Austrian Liens in U. S.

Treaty Establishes Validation
Board, and West Germany Will
Make Some Payments

By a WALL STREET JOURNAL Staff Reporter
WASHINGTON—The Senate unanimously approved a U.S.-Austrian treaty that will open the way for repayment on some \$7,000,000 defaulted Austrian dollar bonds held by Americans.

The lawmakers confirmed an agreement that would set up a bond validation board as well as an accompanying protocol that will allow West Germany to assume responsibility for bond payments that came due during 1945-48—the period of German occupation of Austria.

Approval of the treaty and protocol will free the Austrians and West Germans to make formal offers to pay off the defaulted bonds to present U. S. holders, probably along the lines of formulas worked out in 1952 and 1953. Bond holders in several European nations are already receiving service on their Austrian bonds under the 1952-53 agreement. Most of the \$7,000,000 par value American holdings outstanding are in Republic of Austria 7% bonds due 1957.

Holders will receive payment through two bonds, one from the Austrian government for obligations due after 1945 and another for 1952-53 coupons for which Germany is responsible.

The treaty approved by the Senate enumerates a list of bonds compiled by Austria that were supposedly stolen from Berlin and Vienna banks by incoming Soviet forces in 1945. These bonds are considered invalid and will not be paid off. The treaty also establishes a validation board to judge claims made by American bond holders that their bonds were erroneously included on the list and should be paid off.

Portland Gas & Coke Offering

NEW YORK—Portland Gas & Coke Co.

said 163,061 shares of its 226,194-share common offering were subscribed at \$16.25 a share through exercise of subscription rights issued to stockholders.

The 163,133 unsubscribed shares were sold publicly yesterday by Lehman Brothers, managing underwriter, at \$16.25 a share, less a concession of 60 cents a share for dealers.

Lehman stated that yesterday's public offering also included 20,911 shares obtained by the underwriters through exercise of rights purchased by them during the subscription period, which expired July 1.

Black, Sivalls & Bryson

KANSAS CITY—Black, Sivalls & Bryson, Inc., placed privately \$2,800,000 of 8% cumulative preferred stock, which carries stock purchase warrants, Kenneth W. Lineberry, president, announced.

Each share of preferred carries warrants entitling the holder to purchase common at \$27.50 a share for the next five years and at \$30 a share for the following five years.

Mr. Lineberry said the option price for the warrants and the principal terms of the financing were negotiated about three months ago. The price of the common stock currently is above the option price. Proceeds from the preferred stock sale will be used to reduce bank loans and also provide for working capital.

Money Rates

NEW YORK—Banker acceptance rates on 30-day bills were quoted 3 1/2% to 3 1/4%, 120-day bills are 3 1/2% to 3 1/4% and the 180-day bills are 3% to 3 1/4%.

Federal funds bid at 3%.

Call money lent dealers on bills and Treasury was quoted at 3% to 4%.

Call money on stock exchange collateral was 4 1/2% to 4 1/4%.

Commercial paper sold through dealers four to six months maturity was 3 1/2% to 4 1/4%.

Commercial paper placed directly by the major finance companies one to nine months maturity was 3 1/2% to 4%.

Other Bonds

Issues: Price Bid Asked

Boston Edian 4 1/2% '87 101.85 103 1/2 103 1/2

Columbia G 5 1/2% '82-101.363 103 1/2 104 1/4

Con Nat Gas 4 1/2% '82-101.085 104 1/4 104 1/4

Del P & L 5 1/2% '82-101.329 104 1/4 104 1/4

Georgia Por 5 1/2% '87-102.29 104 1/4 104 1/4

Gen'l Teleph 5 1/2% '87-100 102 1/2 103 1/4

Inter Power 5 1/2% '87-100 101 101 1/4

Mich Con Gs 6 1/2% '82-103.218 108 108 1/4

Mich Wisc Pl 6 1/2% '77-102.889 104 1/4 104 1/4

Nat Fuel G 5 1/2% '82-101.363 104 1/4 104 1/4

Nat Y Teleph 4 1/2% '81-101.785 99 1/2 99 1/2

Non Sto Pow 4 1/2% '87-100 99 1/2 99 1/2

Puget S P&L 6 1/2% '87-103.459 106 1/4 106 1/4

Sou Bell Tele 5 1/2% '86-102.32 106 1/4 106 1/4

Sou Cal Gas 5 1/2% '83-101.807 103 103 1/4

Sou Cal Edis 4 1/2% '82-10

ANOTHER GREAT DEPRESSION?

Is Increasing Debt Really A Sign of Prosperity?

No one wishes a repetition of the banking collapse of 1933 or the stock market collapse of 1929. And yet, if present trends continue—as they are likely to—both disastrous developments can not be halted for long. This time, however, the banking system is especially exposed to danger—a danger signalized by the repeated discount rate increases. Let us prove this by some facts:

In June 1929, three months before the stock market crash, U.S. Government obligations held by banks were 42% above the level of their gold assets; by the end of March 1957—29%. In 1933, the Bank Holiday year, the rate was merely 156%. Net bank loans were 360% above the level of net bank capital in 1929, but 391% in 1957; in 1933 the rate was only 241%. Moreover, while demand deposits were only 21% times net bank capital in 1929, about the same as in 1933, in 1957 they were five times as great. As for time deposits, the comparative situation is now also about twice as bad as 24 years ago.

This unfortunate development is due to the strangled effect of our tax system, which has brought into considerable debt individuals and corporations as well as government, for it is gradually but firmly arresting the forces leading to permanently rising levels of output and consumption—the essence of prosperity—without putting the population into greater and greater debt. While in 1929 total private and public debt of the country amounted to \$191 billion, in 1956 it stood at \$831 billion—a rise of 358%; public debt was nine times, private debt 2.8 times greater, of which individual nonfarm mortgage debt was four times greater than in 1929—its biggest item.

Thus, another depression would be far exceeded the so-called Great Depression of the 1930's, especially as the population can today, at higher prices, afford much less to buy from its disposable income despite higher productivity. With the consequence that physical output has to be curtailed, resulting in manufacturing layoffs, thus providing still less income for those who buy it, leading to still more layoffs, etc. A spreading, cumulative development which government not only cannot alleviate because all the so-called 'built-in stabilizers' of the economy are depotentialized, but which causes its own fiscal difficulties to mount, as can already be attested by the present financial difficulties of the Treasury.

Anything but cheerful news. And yet, to see that far ahead is of great importance especially to those with their stake in business and the stock market, for their decisions now will determine the fate of their past savings and future profits.

How our tax system leads us inadvertently into another major depression, the condition of the banking and monetary system, etc., is explained in an 8-page 'Economic Forecast'. Written in Mid-May 1957, it utilizes results of year-long researches on the tax system economy at a famous eastern-U.S. university for a forthcoming two-volume work by a competent economic scientist, and combines them with an up-to-date evaluation of the current economic scene, in both its short- and long-run trends, in an objective, forthright manner. Investors and businessmen will especially appreciate. Requests will be promptly accommodated at \$2.00 to cover cost directly by Dr. Stephen Urban, Consulting Economist, 926 Fifth Ave., New York City.

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Commodities

Price Trends of Tomorrow's Meals and Manufactures

Crop Damage Boosts Grain and Cotton Futures; Egg Prices Advance at Chicago; Hides Firm

Prices for major commodities were mostly higher yesterday.

Reports of crop damage brought demand into markets for grain futures. Wheat at Chicago was up 5¢ to 15¢ cents a bushel, corn 15¢ cents, oats 25¢ cents and soybeans as much as 34¢ cents.

The Government weekly crop and weather report stated the cotton crop suffered wind and rain damage during the past week. Cool rainy weather delayed cultivation of corn with many weedy fields in the midwestern corn belt.

Several southwestern sections where wheat is being harvested reported yield per acre was not up to previous expectations. Illinois fields were reported to be yielding light test oats. Strength in grains brought buying into markets for vegetable oils. Cottonseed oil at New York advanced to 2 to 5 points and soybean oil at Chicago was up 1 to 7 points.

Cotton futures at New York finished 15 cents a bushel lower to 95 cents a bushel higher. Trading in cotton, however, was quiet as dealers awaited publication of the Government acreage report on July 8.

Wool futures at New York closed unchanged to 11 points higher, in reflection of better tone at London.

Better demand for good quality large eggs at Chicago boosted prices for large white eggs and mixed eggs at wholesale 2 cents a dozen to the highest level in over two weeks. Futures prices at Chicago advanced 25 to 45 points.

Hides futures at New York were up 22 to 30 points in response to firmness in the cash market.

Higher

Wheat—Up 5¢ to 15¢ cents a bushel at Chicago. Minneapolis was unchanged to up 1¢ cent, with Kansas City off 1¢ to up 1¢ cent.

Corn—Up 1¢ to 15¢ cents a bushel at Chicago.

Oats—Up 1½ to 2½ cents a bushel at Chicago. Minneapolis was up 1½ to 2½ cent, with Winnipeg up 1½ to 2½ cent.

Rye—Up 1 to 1½ cents a bushel at Chicago. Minneapolis was off ½ cent, with Winnipeg unchanged to off 1½ cents.

Futures Prices

Commodity Indexes

Dow-Jones Futures—Tuesday 161.65, up 0.82; last year 154.98.

Dow-Jones Spot—165.80, up 0.41; last year 162.53.

Soybeans—Up ½ to 3½ cents a bushel at Chicago.

Cottonseed Oil—Up 2 to 5 points at New York.

Soybean Oil—Up 1 to 7 points at Chicago.

Wool—Unchanged to up 11 points at New York.

Rubber—Up 5 to 25 points at New York.

London was unchanged to up 14 points, with Singapore off 9 to 13 points.

Zinc—Up 20 to 25 points at New York.

Copper—Up 42 to 45 points at New York.

Hides—Up 22 to 30 points at New York.

Eggs—Up 25 to 45 points at Chicago.

Onions—Up 1 to 6 cents per 50 pounds at Chicago.

Irregular

Cotton—Off 3 to up 19 points at New York.

Cocoa—Off 5 to up 1 point at New York.

Sugar—Off 4 to up 2 points at New York.

Coffee—Off 85 to up 8 points at New York.

Potatoes—Off ½ to up 2 cents per 100 pounds at New York.

Lard—Off 12 to up 13 points at Chicago.

Rubber Markets Quiet

LONDON—Rubber futures closed quiet and September was 27½ pence, unchanged from Monday's close (American equivalent, basis \$2.80 for sterling 31.63 cents). October-December was 27½, up 1½ (31.77), January-March 27½, unchanged (31.63) and April-June 26½, unchanged (31.34).

Singapore futures closed idle and July, in straits cents per pound, was 91½, off ½ (30.54), and August 92½, off ½ (30.87).

pounds to the bushel, compared with normal yields of around 38 pounds to the bushel. The weather throughout most of the farm country was generally clear and was considered favorable for harvesting of the new wheat crop but this was overlooked in yesterday's market. Export business in United States grains was slow. Flour markets continued dull but this also had little effect on sentiment. Markets also disregarded reports of further large Government sales of corn and soybeans.

COTTON RALLIED in late dealings yesterday as increased short-covering found offerings light. The upturn carried some deliveries into new seasonal high ground. Final prices were 15 cents a bale lower to 95 cents a bale higher. Only nearby October showed a decline which was attributed to moderate pressure of hedging. News that the Senate-House conferees agreed on a one-year extension of the farm surplus disposal bill along with increased funds for the program gave the futures market a lift towards the close. In addition, the conferees decided to remove the current ban on barter of farm surpluses with eastern European countries for strategic materials. The fact that only small profit-taking came into the market yesterday following the recent advance to new season's peaks was also considered a constructive factor aiding the late upturn in futures.

The government weekly weather report on cotton had little apparent market effect. Traders thought it generally better than expected, allowing for hurricane damage in parts of the central belt. On the latter point the report was general in noting "wind and rain damage in Louisiana, Mississippi, and to a lesser extent in Texas, Alabama, northern Georgia and some adjacent areas." The report also said showery weather in recent weeks has built up weevil activity to higher than usual proportions from the Mississippi Valley to the Atlantic Coast.

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Singapore futures closed idle and July, in straits cents per pound, was 91½, off ½ (30.54), and August 92½, off ½ (30.87).

Cotton Statistics

Volume of trading and open contracts for the New York Exchange, as reported by the Commodity Exchange Authority, for Monday, July 1, 1957, follow in 500 pound bales:

Month	Open	Open contract	a-Chg
July, 1957	7,500	19,000	-7,460
October	7,500	166,800	+ 309
December	14,300	234,600	- 206
March, 1958	3,200	137,500	-
May	6,900	130,200	+ 900
July	8,400	109,500	+ 1,900
September	10,400	184,500	- 1,100
December	3,200	15,400	+ 500
May	6,700	96,800	+ 3,300

a-Change from Friday's close.

Reuters United Kingdom Index

—June 27—
Tuesday, July 15, 1957

Month	Change	Yr Ago	High	Low
July	- 63.4	476.6	478.6	463.5
August	195.9	195.5	195.3	193.2
September	207.7	207.3	207.1	205.0
October	207.3	207.0	206.8	205.6
November	207.3	207.0	206.8	205.6
December	207.3	207.0	206.8	205.6

The former Monthly dividend rate was 5.07 per share.

Month Record Date Payment Date

July 15, 1957 July 31, 1957

August 15, 1957 August 30, 1957

September 13, 1957 September 30, 1957

E. W. Kavanaugh, Secretary-Treasurer

NOTICE OF REDEMPTION

June 18, 1957

TO THE HOLDERS OF 4½% CONVERTIBLE SUBORDINATE DEBENTURES DUE JUNE 1, 1971

Notice is hereby given that in accordance with the terms of an Indenture dated as of June 1, 1956 between Eastern Stainless Steel Corporation, a Maryland corporation (hereinafter referred to as the "Company"), the Trustee, relating to the above debentures, the Corporation has elected to and will redeem them at the Corporate Trust Office of Manufacturers Trust Company, 45 Beaver Street, New York, N. Y., on or about June 19, 1957, \$2,767,000 principal amount of the Company's 4½% Subordinate Debentures Due June 1, 1971 (hereinafter called "the Debentures") constituting all of the outstanding debentures of the Corporation.

Accrued interest thereon to the date of redemption will be paid by the seller, is slightly more than the amount the holder would receive on the redemption of the Debentures. The Corporation is compensating such Debenturees at the price of \$100 per \$100 principal amount thereof, plus accrued interest and plus a premium of \$100 per \$100 principal amount of the Debentures.

All of the Debenturees should be forwarded to the Corporate Trust Office of Manufacturers Trust Company, 45 Beaver Street, New York, N. Y., a letter of transmittal, giving your name and address, and the amount of the Debentures.

Yours is advised that the Debentures may be converted into shares of Common Stock of Eastern Stainless Steel Corporation at any time on or prior to June 19, 1957, at a conversion price of \$37.74 per share, or a conversion rate of 2.65 shares of Common Stock for each \$100 principal amount of the Debentures (except that no fractional shares of Common Stock will be issued but in lieu thereof a cash adjustment will be made). The last sale price of the Common Stock of Eastern Stainless Steel Corporation on June 17, 1957 was \$56.375 per share. Such price multiplied by 2.65 shares equals \$149.39.

After taking into consideration the value of the Common Stock into which the Debentures are convertible, you are entitled to receive the principal amount of the Debentures held by you, together with a letter of transmittal indicating your desire to convert, must be received by Manufacturers Trust Company not later than June 17, 1957.

To the extent that the Debentures are not converted into Common Stock, the redemption of the Debentures will require the use of the Corporation.

EASTERN STAINLESS STEEL CORPORATION

BALTIMORE, MARYLAND

Winn Dixie Stores, Inc.

The Fastest Growing Food Chain In The South

Increased Monthly Dividends to help housewives meet Monthly Food Budgets

The Board of Directors has declared Monthly Dividends for July, August and September, 1957 of \$0.08 per share on the Common Stock as follows:

Month	Record Date	Payment Date
July	July 15	July 31
August	August 15	August 30
September	September 13	September

We wish to buy

The Bell Telephone Company of Canada
RIGHTS
to subscribe
to Capital Stock
Quotation on request

A.E. Ames & Co.
Incorporated
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Digitronics Corporation**Class A Stock****Bought, Sold and Quoted****P. J. Gruber & Company, Inc.**

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You'll look around a lot before you'll find any newspaper, of any kind, that provides its readers with such a volume of original, staff-written news as does The Northern Miner.

It is expensive news too, for much of it calls for thousands of miles of traveling.

The Northern Miner is unique in mining. Seize advantage of 42 years of experience, the energy and enterprise of its young staffers, the exclusive, dependable quality of its news.

THE NORTHERN MINER
Toronto, Canada \$7.50 a year
Write for Specimen Copy

**Foreign Exchange**

Tuesday, July 2, 1957

		In Dollars—	
		Tuesday	
England (Pound)		1.04 29.44	
Tuesday		2.79 29.33	
Wednesday		2.78 29.32	
Thursday		2.78 29.31	
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Friday		2.78 29.31	
Saturday		2.78 29.31	
Sunday		2.78 29	

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Please send me a free Booklet-Prospectus on Affiliated Fund.
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King of the Sea
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ESTABLISHED 1860

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Matto Chop • Soft Shelled Crab
KITCHEN OPEN TILL 7:30 P.M. CLOSED SAT.

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LUNCHEON COCKTAILS DINNER
OPEN DINE TO DISCOUNT
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French and Italian cuisine of superb quality

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LUNCHEON-DINNER TILL 11 P.M.
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**Stock, Commodity Markets
In U.S. Closed Tomorrow**

NEW YORK—All securities and commodity markets in the United States will be closed tomorrow in observance of Independence Day.

Markets in Canada and Europe will be open.

**N. Y. Stock Exchange
Closing Bid and Asked Prices of
Stocks Not Traded**

Bid	Asked	Koppers	pf
33	34	4	
32	33	4	
31	32	4	
30	31	4	
29	30	4	
28	29	4	
27	28	4	
26	27	4	
25	26	4	
24	25	4	
23	24	4	
22	23	4	
21	22	4	
20	21	4	
19	20	4	
18	19	4	
17	18	4	
16	17	4	
15	16	4	
14	15	4	
13	14	4	
12	13	4	
11	12	4	
10	11	4	
9	10	4	
8	9	4	
7	8	4	
6	7	4	
5	6	4	
4	5	4	
3	4	4	
2	3	4	
1	2	4	
0	1	4	
1	2	4	
2	3	4	
3	4	4	
4	5	4	
5	6	4	
6	7	4	
7	8	4	
8	9	4	
9	10	4	
10	11	4	
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92	93	4	
93	94	4	
94	95	4	
95	96	4	
96	97	4	
97	98	4	
98	99	4	
99	100	4	

**Stock, Commodity Markets
In U.S. Closed Tomorrow**

NEW YORK—All securities and commodity markets in the United States will be closed tomorrow in observance of Independence Day.

Markets in Canada and Europe will be open.

Over-the-Counter Markets

Tuesday, July 2, 1957

The following bid and asked quotations are obtained from the National Association of Securities Dealers, Inc., and other sources. They do not represent actual transactions. They are intended as a guide to the range within which these securities could have been sold (indicated by the "bid") or bought (indicated by the "asked") at the time of compilation. Origin of any quotation furnished on request. The "National" list is composed of securities which have a wide national distribution; the "Eastern" list comprises securities which have a wide distribution primarily in the Eastern region.

National Market

Industrial and Utility Stocks

Bid Asked Bid Asked

Prev. Prev. Prev. Prev. Prev.

Destins Supply Co. 17/8 17/8 24/16 24/16 24/16

Koehring Co. 15/8 15/8 24/16 24/16 24/16

Reddit Flord. 14/8 14/8 24/16 24/16 24/16

Ryder Corp. 13/8 13/8 24/16 24/16 24/16

Jackson Pet. 30/8 30/8 24/16 24/16 24/16

Seagard Corp. 5/8 5/8 24/16 24/16 24/16

Seismograph Sys. 13/8 13/8 24/16 24/16 24/16

Liberty Corp. 12/8 12/8 24/16 24/16 24/16

Dunleath Brdg. 7/8 7/8 24/16 24/16 24/16

Am. Bus. 23/8 23/8 24/16 24/16 24/16

AMERICAN STOCK EXCHANGE
MOST ACTIVE STOCKS

	Volume	Close	Chg.
Five Domestic Stocks			
Brewers Co.	23,490	185	+ 7
Am Electron	14,500	205	+ 1
Repco Ind	11,900	65	+ 1
Am Locom	11,700	245	+ 7
Crow Cott	11,700	75	+ 2
Five Foreign Stocks			
N Brit D Oil	20,560	31	+ 1
Scurry Rain	15,000	3 13-16	
Imp. Corp	9,200	55	+ 1
Ford Linc	10,000	25	+ 1
No Cdm Oils	8,100	5 7-18	+ 1

American Stock Exchange Transactions

Tuesday, July 2, 1957

VOLUME, 740,000 SHARES

SINCE JANUARY 1

Total sales 113,592,697 131,812,737 129,408,343

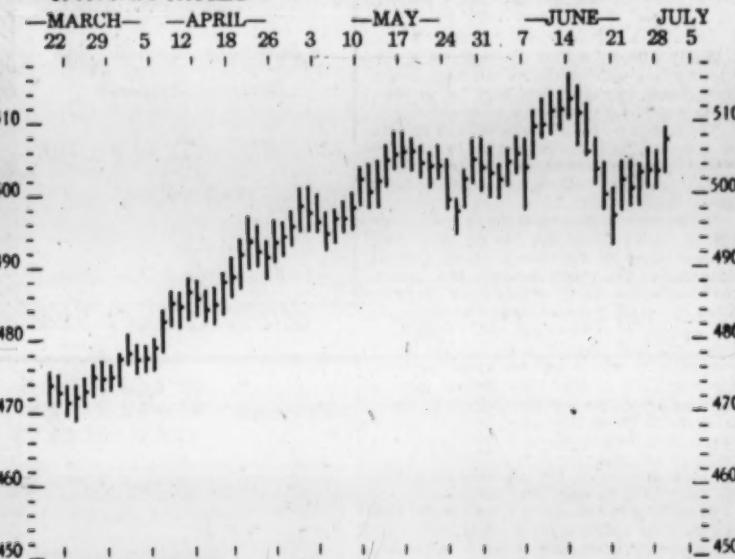
New Iowa, 1957 20 21 15

New Iowa, 19

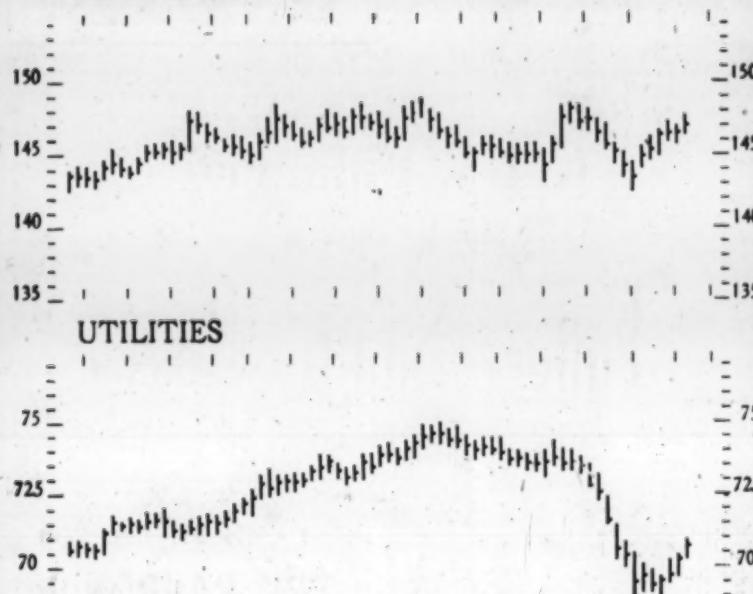
The Dow-Jones Averages

HIGH
CLOSE
LOW

INDUSTRIALS



RAILROADS



UTILITIES



Daily Volume



Following are the Dow-Jones averages of industrials, railroads and utility stocks with the total sales of each group for the period indicated:

	Open	11	12	1	2	Close	Change	%	High	Low	Sales
INDUSTRIALS	504.31	504.31	505.07	506.80	507.35	507.55	+ .35	+ 0.4%	508.35	502.84	273,800
July 2	503.79	503.53	503.22	503.33	503.53	503.53	+ .24	+ 0.4%	506.18	500.75	150,100
July 3	503.53	503.53	503.53	503.53	503.53	503.53	+ .24	+ 0.4%	506.53	500.81	211,000
July 4	500.81	500.11	500.53	500.55	501.84	502.03	+ 2.35	+ 0.45	504.29	500.34	190,700
July 5	502.94	502.37	501.45	502.50	500.79	500.79	- 1.30	- 0.34	504.75	500.34	208,500
RAILROADS	147.18	147.27	147.40	147.60	147.00	147.71	+ .33	+ 0.3%	148.33	146.33	70,500
July 1	146.33	146.33	146.44	146.49	146.49	146.49	+ .05	+ 0.2%	147.00	145.68	45,700
July 2	146.49	146.49	146.78	146.78	146.49	146.49	+ .11	+ 0.6%	147.00	145.68	45,700
July 3	146.49	146.49	146.75	146.75	146.49	146.49	+ .26	+ 1.7%	146.87	144.88	51,300
July 4	145.19	145.06	145.39	145.39	145.39	145.39	+ .44	+ 0.3%	146.34	144.37	53,500
UTILITIES	70.50	70.48	70.55	70.55	70.76	70.76	+ .26	+ 0.3%	70.76	70.28	50,000
July 1	69.51	69.51	69.57	69.57	70.07	70.28	+ .44	+ 0.5%	70.44	69.86	45,500
July 2	69.51	69.51	69.51	69.51	69.94	69.94	+ .43	+ 0.4%	70.26	69.44	43,400
July 3	69.27	69.19	69.13	69.13	69.45	69.54	+ 0.17	+ 0.3%	69.70	68.83	48,800
July 4	69.19	69.19	69.33	69.45	69.37	69.37	- .33	- 0.47	69.92	69.13	45,500
STOCKS AVERAGE	174.48	175.06	175.21	175.22	175.22	175.22	+ 1.23	+ 0.7%	175.88	173.86	394,100
July 2	172.91	172.94	173.81	173.81	173.94	173.94	+ 0.19	+ 0.11%	174.00	172.89	382,400
July 3	172.91	172.91	173.48	173.48	173.59	173.59	+ 0.67	+ 0.3%	174.00	172.88	380,400
July 4	172.71	172.66	172.67	172.67	172.07	172.07	- .63	- 0.3%	171.92	171.92	300,800
July 5	172.36	172.15	172.61	172.61	172.36	172.36	- .27	- 0.15	174.00	171.94	327,700

Averages are computed by dividing prices by the following: Industrials 4.933; Am. Tel. & Tel. 5.801; Utilities 8.331; 65 stocks 20.55.

TOTAL STOCK TRANSACTIONS

	Tuesday	Wednesday	Thursday	Friday
10:00 to 11:00	570,000	390,000	290,000	
11:00 to 12:00	460,000	340,000	370,000	
12:00 to 1:00	240,000	220,000	230,000	
1:00 to 2:00	240,000	220,000	240,000	
2:00 to 3:00	340,000	310,000	240,000	
3:00 to 3:30	350,000	330,000	270,000	
Total	1,580,000	1,340,000	1,170,000	

Volume by Groups

	Tuesday	Wednesday	Thursday	Friday
Industrials	130,000	130,000	150,000	150,000
Railroads	100,000	80,000	80,000	100,000
Utilities	320,000	190,000	170,000	170,000

New 1957 Highs and Lows On N. Y. Stock Exchange

By WALL STREET JOURNAL Staff Reporter

WASHINGTON—The Agriculture Department soon will clamp down on farmers who retire land to the soil bank, then turn around and expand acreage of feed grains and other crops.

The agency has decided to close this loophole in the glut-cutting program and will issue new regulations soon, it was learned. Agriculture Secretary Benson told last week's press conference he was studying the rules change but has "not decided definitely."

In disclosing that the department now has decided to go ahead, a high official conceded the new restriction may discourage some farmers from signing contracts under next year's soil bank. But, he added, it won't matter much because Congress is expected to cut funds available for subsidies.

Under existing rules, the farmer contracts to retire from production some of the land normally planted with wheat, cotton, corn, rice, and tobacco—so-called "basic" crops—in return for Federal cash payments. The aim is reduction of surplus output.

Land thus deposited in the soil bank's acreage reserve must remain idle. But many farmers offset this reduction by planting sorghum, other feed grains and other non-basic crops on land usually used for pasture or left "resting" in fallow.

As a result, officials warned, reduction of one surplus may cause gluts of other crops. This soil bank gimmick is a key reason why farmers are expected to increase acreage of sorghum—a major feed grain—about one-fourth above last year to a new record.

The new rules will take effect for next year's crops, assuming that Congress keeps the soil bank alive.

NEW YORK—Carroll & Jaschinski and De Coppel & De Masi reported the following stock transactions on the New York Stock Exchange July 1:

Customer Short Other Total Sales Purchases Sales Sales Number of shares 276,162 1,467 197,412 198,879

Abreast of the Market

EDITED BY OLIVER J. GINGOLD

Stocks pushed resolutely ahead in fairly active trading on the New York Stock Exchange yesterday. Fluctuations among specialties were widely divergent but demand for quality shares, concentrated in the industrial division, increased steadily as the session progressed. Volume on the advance was the largest since 2,630,000 shares changed hands June 13.

Oils and steels were principally responsible for the 4 1/4-point gain in the Dow-Jones industrial average. Both groups were actively higher with Standard Oil of N. J., Amerada, Gulf, Phillips, Barber, Royal Dutch and Getty in particular demand among petroleum shares. Superior Oil of California jumped another 52 for a two-day gain of 110. Bethlehem, Jones & Laughlin and Lukens were in special demand in the steel division.

Chemicals also were to the fore with Du Pont, Union Carbide, Olin Mathieson and American Cyanamid standouts. Motors and electricals were mostly fractionally better while aircrafts and coppers continued easier.

Among better railroad performances were those turned in by Western Maryland, N. Y. Central, Southern Pacific, Southern Railway and Illinois Central. Utilities were firm with Houston Lighting a strong feature.

Apparent disappointment over the court decision in its favor cost International Railways 4 1/4 points after it had been off as much as 5%. Some earlier Street estimates of the possible award had greatly exceeded estimates by counsel of the winning shareholders. Haveg gave up 8 points, or about one-third, of its Monday gain and was down 10 at one point. So extreme were the fluctuations in this issue that the Exchange barred the use of stop orders in its trading until further notice.

On the other side of the specialty picture, Bell & Howell rose 6%, Amerace 5, I-T-E Circuit Breaker 1 1/2% after setting a new high on an extreme bulge of 2 1/2, I.B.M. 4%, Safeway 2 1/2% and International Paper 1 1/2%. Among new highs set were Foster Wheeler, Avco, American Machine & Foundry, Motorola and List Industries.

On the American Exchange, Hevi-Duty Electric rose 1 1/2% to a new high, American Photocopy 3 1/2% and American Electronics 1 1/2% to a new high. Todd Shipyards, on the other hand, dropped 11%.

Heard on the Street—

Net income of Gellman Manufacturing (American) in the first four months of 1957 equaled the \$33,105 earned during all of 1956, reports A. W. Gellman, president, who adds "we're way ahead now." However, he declined to comment on the possibility of a dividend this year. The slicing and wrapping machine manufacturer has made no payments to stockholders since 1945. Sales thus far this year

MARKET DIARY										
Issues traded	1,182	1,178	1,176	1,176	1,176	1,176	1,176	1,176	1,176	1,176
Advances	505	501	498	498	498	498	498	498	498	498
Decisions	268	268	268	268	268	268	268	268	268	268
Unchanged	268	268	268	268	268	268	268	268	268	268
New highs	1957	48	35	22	20	21	21	21	21	21
New lows	1957	35	30	22	20	21	21	21	21	21

DOW-JONES CLOSING AVERAGES

TUESDAY

INDUSTRIALS 504.31

RAILROADS 147.18

UTILITIES 70.76</p

International Paper to Keep Most Long-Bell Interests Under FTC Pact

Antitrust Settlement Requires Firm to Dispose of Longview Fibre Stock

By a WALL STREET JOURNAL Staff Reporter

WASHINGTON—International Paper Co. will keep most of its Long-Bell lumber interests under an antitrust settlement worked out with the Federal Trade Commission.

The big paper maker promised, however, it will get rid of the stock it acquired through Long-Bell in Longview Fibre Co., a leading West Coast paper producer. But International will retain the 450,000-plus acres of timber assets acquired in the Long-Bell transaction.

International also promised not to acquire any interest in its competitors for the next decade. The company, in addition, pledged itself for a 10-year period to sell at least 40% of the paper output of a proposed West Coast mill to independent purchasers in the 11 Western states.

Commission Drops Charges

These commitments were included in a consent order settling the F.T.C.'s antitrust complaint against International. In return, the commission dropped the charges and gave up its fight to force the company to get rid of its Long-Bell holdings. The agency last November charged International's Long-Bell acquisition violated antitrust legislation.

By signing the consent order, of course, International did not admit it has done anything wrong. Such a settlement thus cannot be used as the basis for future private antitrust actions.

F.T.C. Chairman John W. Gwynne said the settlement will lead to more competition in the West Coast paper market and guarantee small paper users the source of supply they so badly need.

Complaints Against Others Pending

"The commission" he declared, "considers this course against International to be of primary importance in stemming the recent trend of acquisitions in the paper industry and in maintaining competition." The agency has anti-merger complaints pending against Scott Paper Co. and Crown Zellerbach Corp., and is studying the effects of other paper industry mergers.

The case stems from International's November 5 acquisition of Long-Bell Lumber Corp. and Long-Bell Lumber Co., both of Kansas City. The corporation, a holding company, controls Long-Bell Lumber, the second biggest lumber producer in the Pacific Northwest. International made the acquisition by trading 900,000 shares of its stock, valued at \$117 million, for substantially all of the common stock of the Long-Bell concerns.

The F.T.C. said International plans to build an Oregon paper mill, its first in the West, which would use Long-Bell timber resources. When built, this mill would compete with Longview Fibre in which International obtained a

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Northrop Gets Air Force Order of \$73 Million For "Snark" Missiles

By a WALL STREET JOURNAL Staff Reporter

WASHINGTON—The Air Force disclosed it has awarded a \$73 million contract to Northrop Aircraft, Inc., Hawthorne, Calif., covering the first production order for an intercontinental missile capable of delivering a hydrogen bomb to an enemy country 5,000 miles away.

The contract, on which work is already under way, calls for volume production of Northrop's air-breathing, jet engine-powered "Snark" SM-62 intercontinental guided missile.

The missiles will be delivered to units of the Strategic Air Command at an undisclosed time in the future, officials said, and will for the first time give the U. S. a "push-button" weapon with intercontinental range.

Actually, the Snark is not a missile in the same sense as the 5,000-mile range "Atlas" and "Titan" intercontinental ballistic missiles now under intensive development by the Air Force. Powered by a J-57 engine built by Pratt & Whitney Aircraft division of United Aircraft Corp., the Snark is essentially a robot airplane guided by radio all the way to its target. It cannot fly above the speed of sound—roughly 700 miles an hour in level flight—and cannot go above approximately 50,000 feet because of its dependence on an external oxygen supply.

The J-57 engine is also manufactured by Ford Motor Co. as licensee.

Atlas Corp. Regains 26% Interest in Walt Disney In Swap With Charities

Investment Firm Exchanges Shares, Cash for Block of Stock Sold to Baird Foundations in 1956

By a WALL STREET JOURNAL Staff Reporter

NEW YORK—Atlas Corp., big closed-end investment company, which late last year disposed of a large block of common stock in Walt Disney Productions, is now an even bigger stockholder in the movie company than before.

As a consequence, he added, "the commission believes that the provision in its order making available paper and paperboard to non-integrated purchasers for a 10-year period will provide them with an additional source of supply for obtaining their much-needed paper and paperboard and that the period of time is sufficiently long to enable them to adjust to such changes as are expected to occur."

The commission, while dropping its antitrust charges, retained jurisdiction over the matter so that International can ask for changes in the order if it thinks they are necessary.

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